
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 6-K

**Report of Foreign Private Issuer
Pursuant to Rule 13a-16 or 15d-16
of the Securities Exchange Act of 1934**

Date of Report: August 1, 2018

Commission File Number: 001-36891

Collectis S.A.

(Exact Name of registrant as specified in its charter)

**8, rue de la Croix Jarry
75013 Paris, France
+33 1 81 69 16 00**
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Exhibits

The following document, which is attached as an exhibit hereto, is incorporated by reference herein.

This report on Form 6-K shall be deemed to be incorporated by reference in the registration statements of Collectis S.A. on Form F-3 (No. 333-217086) and Form S-8 (Nos. 333-204205, 333-214884 and 333-222482), to the extent not superseded by documents or reports subsequently filed.

| <u>Exhibit</u> | <u>Title</u> |
|-----------------------|---|
| 99.1 | Collectis S.A.'s interim report for the six-month period ended June 30, 2018. |

EXHIBIT INDEX

Exhibit

Title

99.1 Collectis S.A.'s interim report for the six-month period ended June 30, 2018.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CELLECTIS S.A.
(Registrant)

August 1, 2018

By: /s/ André Choulika
André Choulika
Chief Executive Officer

PRELIMINARY NOTE

The unaudited condensed Consolidated Financial Statements for the three-month and six-month periods ended June 30, 2018, included herein, have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). The consolidated financial statements are presented in U.S. dollars. Effective in the third quarter of 2017, Collectis changed the presentation currency of its consolidated financial statements from euro to the U.S. dollar in order to enhance comparability with its peers, which primarily present their financial statements in U.S. dollars. All references in this interim report to “\$,” “US\$,” “U.S.\$,” “U.S. dollars,” “dollars,” and “USD” mean U.S. dollars and all references to “€” and “euros” mean euros, unless otherwise noted.

This interim report, including “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 27A of the Securities Act. All statements other than present and historical facts and conditions contained in this interim report, including statements regarding our future results of operations and financial position, business strategy, plans and our objectives for future operations, are forward-looking statements. When used in this interim report, the words “anticipate,” “believe,” “can,” “could,” “estimate,” “expect,” “intend,” “is designed to,” “may,” “might,” “plan,” “potential,” “predict,” “objective,” “should,” or the negative of these and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those projected in any forward-looking statement. Factors that may cause actual results to differ from those in any forward-looking statement include, without limitation, those described under “Risk Factors” and “Special Note Regarding Forward-Looking Statements” in our Annual Report on Form 20-F filed with the Securities and Exchange Commission on March 13, 2018 (the “Annual Report”). As a result of these factors, we cannot assure you that the forward-looking statements in this interim report will prove to be accurate. Furthermore, if our forward-looking statements prove to be inaccurate, the inaccuracy may be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified time frame or at all. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

We own various trademark registrations and applications, and unregistered trademarks and service marks, including “Collectis®”, “TALEN®” and our corporate logos, and all such trademarks and service marks appearing in this interim report are the property of Collectis. The trademark “Calyxt™” is owned by Calyxt. All other trade names, trademarks and service marks of other companies appearing in this interim report are the property of their respective holders. Solely for convenience, the trademarks and trade names in this interim report may be referred to without the ® and ™ symbols, but such references, or the failure of such symbols to appear, should not be construed as any indication that their respective owners will not assert, to the fullest extent under applicable law, their rights thereto. We do not intend to use or display other companies’ trademarks and trade names to imply a relationship with, or endorsement or sponsorship of us by, any other companies.

As used in this interim report, the terms “Collectis,” “we,” “our,” “us,” and “the Company” refer to Collectis S.A. and its subsidiaries, taken as a whole, unless the context otherwise requires. References to “Calyxt” refer to Calyxt, Inc.

INDEX

| | |
|--|----|
| <u>PART I – FINANCIAL INFORMATION</u> | 3 |
| Item 1. <u>Condensed Financial Statements (Unaudited)</u> | 3 |
| Item 2. <u>Management’s Discussion & Analysis of Financial Condition and Results of Operations</u> | 45 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risks</u> | 63 |
| Item 4. <u>Controls and Procedures</u> | 63 |
| <u>PART II – OTHER INFORMATION</u> | 64 |
| Item 1. <u>Legal Proceedings</u> | 64 |
| Item 1A. <u>Risk Factors</u> | 64 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 64 |
| Item 3. <u>Default Upon Senior Securities</u> | 64 |
| Item 4. <u>Mine Safety Disclosures</u> | 64 |
| Item 5. <u>Other Information</u> | 64 |
| Item 6. <u>Exhibits</u> | 64 |

PART I – FINANCIAL INFORMATION

Item 1. Condensed Financial Statements (Unaudited)

Collectis S.A.

INTERIM STATEMENTS OF CONSOLIDATED FINANCIAL POSITION

\$ in thousands

| | Notes | As of December 31, 2017 as restated (*) | June 30, 2018 |
|---|-------|---|----------------|
| ASSETS | | | |
| Non-current assets | | | |
| Intangible assets | | 1,431 | 1,386 |
| Property, plant, and equipment | 5 | 7,226 | 7,437 |
| Other non-current financial assets | | 1,004 | 667 |
| Total non-current assets | | 9,661 | 9,490 |
| Current assets | | | |
| Inventories | | 250 | 231 |
| Trade receivables | 6.1 | 2,753 | 2,486 |
| Subsidies receivables | 6.2 | 9,524 | 14,459 |
| Other current assets | 6.3 | 13,713 | 16,313 |
| Current financial assets | 7.1 | 40,602 | 19,872 |
| Cash and cash equivalents | 7.2 | 256,380 | 471,215 |
| Total current assets | | 323,221 | 524,576 |
| TOTAL ASSETS | | 332,882 | 534,066 |
| LIABILITIES | | | |
| Shareholders' equity | | | |
| Share capital | 11 | 2,367 | 2,764 |
| Premiums related to the share capital | 11 | 614,037 | 816,363 |
| Treasury share reserve | | (297) | (587) |
| Currency translation adjustment | | 1,834 | (11,534) |
| Retained earnings (deficit) | | (253,702) | (326,856) |
| Net income (loss) | | (99,368) | (32,422) |
| Total shareholders' equity - Group Share | | 264,872 | 447,728 |
| Non-controlling interests | | 19,113 | 41,046 |
| Total shareholders' equity | | 283,985 | 488,774 |
| Non-current liabilities | | | |
| Non-current financial liabilities | 8 | 13 | 231 |
| Non-current provisions | 14 | 3,430 | 3,054 |
| Total non-current liabilities | | 3,443 | 3,285 |
| Current liabilities | | | |
| Current financial liabilities | 8 | 21 | 772 |
| Trade payables | 8 | 9,460 | 12,734 |
| Deferred revenues and deferred income | 10 | 27,975 | 20,400 |
| Current provisions | 14 | 1,427 | 1,394 |
| Other current liabilities | 9 | 6,570 | 6,709 |
| Total current liabilities | | 45,453 | 42,008 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | 332,882 | 534,066 |

The accompanying notes form an integral part of these unaudited condensed Interim Consolidated Financial Statements

(*) 2017 Interim consolidated financial statements have been restated for the purpose of IFRS15 application. Reconciliation between interim consolidated financial statements presented in previous periods and 2018 interim consolidated financial statements is available in Note 2.2.

UNAUDITED STATEMENTS OF CONSOLIDATED OPERATIONS

For the six-month period ended June 30,

\$ in thousands, except per share amounts

| | Notes | For the six-month period ended June 30, | |
|--|-----------|--|-----------------|
| | | 2017 | 2018 |
| Revenues and other income | | | |
| Revenues | 3.1 | 13,239 | 11,076 |
| Other income | 3.1 | 6,043 | 5,340 |
| Total revenues and other income | | 19,283 | 16,417 |
| Operating expenses | | | |
| Royalty expenses | 3.2 | (1,176) | (1,138) |
| Research and development expenses | 3.2 | (38,216) | (36,441) |
| Selling, general and administrative expenses | 3.2 | (19,754) | (25,224) |
| Other operating income (expenses) | | 258 | (171) |
| Total operating expenses | | (58,888) | (62,975) |
| Operating income (loss) | | (39,606) | (46,558) |
| Financial gain (loss) | | (6,567) | 10,040 |
| Income tax | | — | — |
| Net income (loss) | | (46,173) | (36,518) |
| Attributable to shareholders of Collectis | | (46,173) | (32,422) |
| Attributable to non-controlling interests | | — | (4,096) |
| Basic / Diluted net income (loss) per share attributable to shareholders of Collectis | 13 | | |
| Basic net income (loss) per share (\$ /share) | | (1.30) | (0.83) |
| Diluted net income (loss) per share (\$ /share) | | (1.30) | (0.83) |

The accompanying notes form an integral part of these unaudited condensed Interim Consolidated Financial Statements

UNAUDITED INTERIM STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME (LOSS)

For the six-month period ended June 30,

\$ in thousands

| | For the six-month period ended June 30, | |
|--|--|-----------------|
| | 2017 | 2018 |
| Net income (loss) | (46,173) | (36,518) |
| Actuarial gains and losses | — | — |
| Other comprehensive income (loss) that will not be reclassified subsequently to income or loss | — | — |
| Currency translation adjustment | 14,977 | (14,060) |
| Other comprehensive income (loss) that will be reclassified subsequently to income or loss | 14,977 | (14,060) |
| Total Comprehensive income (loss) | (31,196) | (50,578) |
| Attributable to shareholders of Collectis | (31,203) | (45,791) |
| Attributable to non-controlling interests | 7 | (4,787) |

The accompanying notes form an integral part of these unaudited condensed Interim Consolidated Financial Statements

UNAUDITED STATEMENTS OF CONSOLIDATED OPERATIONS

For the three-month period ended June 30,

\$ in thousands, except per share amounts

| | For the three-month period ended June 30, | |
|--|--|-----------------|
| | 2017 | 2018 |
| Revenues and other income | | |
| Revenues | 6,494 | 5,049 |
| Other income | 2,474 | 3,295 |
| Total revenues and other income | 8,968 | 8,343 |
| Operating expenses | | |
| Royalty expenses | (563) | (559) |
| Research and development expenses | (18,607) | (18,042) |
| Selling, general and administrative expenses | (10,018) | (11,248) |
| Other operating income (expenses) | 371 | (189) |
| Total operating expenses | (28,818) | (30,039) |
| Operating income (loss) | (19,850) | (21,696) |
| Financial gain (loss) | (6,652) | 11,958 |
| Net income (loss) | (26,502) | (9,738) |
| Attributable to shareholders of Collectis | (26,502) | (7,256) |
| Attributable to non-controlling interests | — | (2,482) |
| Basic / Diluted net income (loss) per share attributable to shareholders of Collectis | | |
| Basic net income (loss) per share (\$ /share) | (0.75) | (0.17) |
| Diluted net income (loss) per share (\$ /share) | (0.75) | (0.17) |

UNAUDITED INTERIM STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME (LOSS)

For the three-month period ended June 30,

\$ in thousands

| | For the three-month period ended June 30, | |
|--|--|-----------------|
| | 2017 | 2018 |
| Net income (loss) | (26,502) | (9,738) |
| Actuarial gains and losses | — | — |
| Other comprehensive income (loss) that will not be reclassified subsequently to income or loss | — | — |
| Currency translation adjustment | 12,394 | (18,186) |
| Other comprehensive income (loss) that will be reclassified subsequently to income or loss | 12,394 | (18,186) |
| Total Comprehensive income (loss) | (14,108) | (27,924) |
| Attributable to shareholders of Collectis | (14,114) | (24,615) |
| Attributable to non-controlling interests | 5 | (3,310) |

UNAUDITED INTERIM STATEMENTS OF CONSOLIDATED CASH FLOWS

For the six-month period ended June 30,

\$ in thousands

| | Notes | For the six-month period ended June 30, | |
|--|-------|--|-----------------|
| | | 2017 | 2018 |
| Cash flows from operating activities | | | |
| Net loss for the period | | (46,173) | (36,518) |
| Reconciliation of net loss and of the cash provided by (used in) operating activities | | | |
| Adjustments for | | | |
| Amortization and depreciation | | 1,289 | 1,262 |
| Net loss (income) on disposals | | 3 | 67 |
| Net financial loss (gain) | | 6,567 | (10,040) |
| Expenses related to share-based payments | | 26,063 | 21,023 |
| Provisions | | (158) | (342) |
| Interest (paid) / received | | 562 | 3,354 |
| Operating cash flows before change in working capital | | (11,847) | (21,194) |
| Decrease (increase) in inventories | | (2) | 12 |
| Decrease (increase) in trade receivables and other current assets | | (7,450) | (2,695) |
| Decrease (increase) in subsidiaries receivables | | (5,699) | (5,086) |
| (Decrease) increase in trade payables and other current liabilities | | 6,645 | 3,509 |
| (Decrease) increase in deferred income | | (8,967) | (7,069) |
| Change in working capital | | (15,474) | (11,330) |
| Net cash flows provided by (used in) operating activities | | (27,321) | (32,523) |
| Cash flows from investment activities | | | |
| Proceeds from disposal of property, plant and equipment | | — | 20 |
| Acquisition of intangible assets | | (90) | 1 |
| Acquisition of property, plant and equipment | | (1,281) | (1,186) |
| Net change in non-current financial assets | | (123) | 277 |
| Sale (Acquisition) of current financial assets | | (2,341) | 20,192 |
| Net cash flows provided by (used in) investing activities | | (3,835) | 19,304 |
| Cash flows from financing activities | | | |
| Increase in share capital net of transaction costs | | 1,033 | 185,992 |
| Shares of Calyxt issued to third parties | | — | 48,761 |
| Decrease in borrowings | | (19) | (45) |
| Treasury shares | | 117 | (291) |
| Net cash flows provided by financing activities | | 1,131 | 234,417 |
| (Decrease) increase in cash | | (30,025) | 221,198 |
| Cash and cash equivalents at the beginning of the year | | 254,568 | 256,380 |
| Effect of exchange rate changes on cash | | 6,729 | (6,364) |
| Cash and cash equivalents at the end of the period | 7 | 231,271 | 471,215 |

The accompanying notes form an integral part of these unaudited condensed Interim Consolidated Financial Statements

UNAUDITED STATEMENTS OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

For the six-month period ended June 30,

\$ in thousands, except share data

| | Notes | Share Capital Ordinary Shares | | Premiums related to share capital | Treasury shares reserve | Currency translation adjustment | Retained earnings (deficit) | Income (Loss) | Equity | | |
|---|-------|----------------------------------|--------------|--|-------------------------------|---------------------------------------|-----------------------------------|------------------|--|---------------------------------|----------------------------------|
| | | Number of shares | Amount | | | | | | attributable to shareholders of Collectis | Non controlling interests | Total Shareholders' Equity |
| As of January 1, 2017, as restated (*) | | 35,335,060 | 2,332 | 568,185 | (416) | (22,086) | (209,651) | (67,255) | 271,109 | 1,876 | 272,984 |
| Net Loss | | — | — | — | — | — | — | (46,173) | (46,173) | — | (46,173) |
| Other comprehensive income (loss) | | — | — | — | — | 14,970 | — | — | 14,970 | 7 | 14,977 |
| Total comprehensive income (loss) | | — | — | — | — | 14,970 | — | (46,173) | (31,203) | 7 | (31,196) |
| Allocation of prior period loss | | — | — | — | — | — | (67,255) | 67,255 | — | — | — |
| Capital Increase | 14.1 | 466,950 | 25 | — | — | — | (25) | — | — | — | — |
| Treasury shares | | — | — | — | 117 | — | — | — | 117 | — | 117 |
| Exercise of share warrants and employee warrants | | 60,247 | 3 | 1,030 | — | — | — | — | 1,033 | — | 1,033 |
| Non-cash stock-based compensation expense | 12 | — | — | 24,387 | — | — | — | — | 24,387 | 1,676 | 26,063 |
| Other movements | | — | — | (35) | — | — | (1) | — | (37) | — | (37) |
| As of June 30, 2017, as restated (*) | | 35,862,257 | 2,361 | 593,566 | (299) | (7,116) | (276,933) | (46,173) | 265,406 | 3,558 | 268,964 |
| As of January 1, 2018, as restated (*) | | 35,960,062 | 2,367 | 614,037 | (297) | 1,834 | (253,702) | (99,368) | 264,872 | 19,113 | 283,985 |
| Net Loss | | — | — | — | — | — | — | (32,422) | (32,422) | (4,096) | (36,518) |
| Other comprehensive income (loss) | | — | — | — | — | (13,369) | — | — | (13,369) | (691) | (14,060) |
| Total comprehensive income (loss) | | — | — | — | — | (13,369) | — | (32,422) | (45,791) | (4,787) | (50,578) |
| Allocation of prior period loss | | — | — | — | — | — | (99,368) | 99,368 | — | — | — |
| Capital Increase | | 6,146,000 | 379 | 178,171 | — | — | — | — | 178,550 | — | 178,550 |
| Transaction with subsidiaries (1) | | — | — | — | — | — | 26,299 | — | 26,299 | 22,463 | 48,761 |
| Treasury shares | | — | — | — | (291) | — | — | — | (291) | — | (291) |
| Exercise of share warrants, employee warrants and stock options | 11 | 300,306 | 18 | 7,424 | — | — | — | — | 7,442 | — | 7,442 |
| Non-cash stock-based compensation expense | 12 | — | — | 16,730 | — | — | — | — | 16,730 | 4,293 | 21,023 |
| Other movements | | — | — | — | — | — | (84) | — | (84) | (36) | (120) |
| As of June 30, 2018 | | 42,406,368 | 2,764 | 816,363 | (587) | (11,534) | (326,856) | (32,422) | 447,728 | 41,046 | 488,774 |

(1) Correspond to the impact of Calyxt follow-on offering and stock options exercises during the period.

The accompanying notes form an integral part of these unaudited condensed Interim Consolidated Financial Statements

(*) 2017 Interim consolidated financial statements have been restated for the purpose of IFRS15 application. Reconciliation between interim consolidated financial statements presented in previous periods and 2018 interim consolidated financial statements is available in Note 2.2.

JUNE 30, 2018

Note 1. The Company

Collectis S.A. (hereinafter “Collectis” or “we”) is a limited liability company (“société anonyme”) registered and domiciled in Paris, France. We are a clinical-stage biotechnological company, employing our core proprietary technologies to develop best-in-class products in the emerging field of immuno-oncology. Our product candidates, based on gene-edited T-cells that express chimeric antigen receptors, or CARs, seek to harness the power of the immune system to target and eradicate cancers. Our gene-editing technologies allow us to create allogeneic CAR T-cells, meaning they are derived from healthy donors rather than the patients themselves. In addition to our focus on immuno-oncology, we are exploring the use of our gene-editing technologies in other therapeutic applications, as well as through our subsidiary, Calyxt, to develop healthier food products for a growing population.

Note 2. Accounting principles**2.1 Basis for preparation**

The Interim Consolidated Financial Statements of Collectis as of June 30, 2018 and for the three-month and six-month periods ended June 30, 2018 were approved by our Board of Directors on August 1, 2018.

The Interim Consolidated Financial Statements are presented in U.S. dollars. See Note 2.3.

The Interim Consolidated Financial Statements as of June 30, 2018 and for the three-month and six-month periods ended June 30, 2018 have been prepared in accordance with IAS 34 Interim Financial Reporting, as endorsed by the International Accounting Standards Board (“IASB”).

The Interim Consolidated Financial Statements as of June 30, 2018 and for the three-month and six-month periods ended June 30, 2018 have been prepared using the same accounting policies and methods as those applied for the year ended December 31, 2017.

IFRS include International Financial Reporting Standards (“IFRS”), International Accounting Standards (“the IAS”), as well as the interpretations issued by the Standards Interpretation Committee (“the SIC”), and the International Financial Reporting Interpretations Committee (“IFRIC”).

Application of new or amended standards or new amendments

The following pronouncements and related amendments have been adopted by us from January 1, 2018 but had no significant impact on the Interim Consolidated Financial Statements:

- IFRS 9 “Financial Instruments” (applicable for periods beginning after January 1, 2018)
- Amendments to IFRS 2 “Classification and Measurement of Share-based Payment Transactions” (applicable for periods beginning after January 1, 2018)
- IFRIC 22 “Foreign Currency Transactions and Advance Consideration” (applicable for periods beginning after January 1, 2018)

The following pronouncements and related amendments are applicable for first quarter accounting periods beginning after January 1, 2019. We do not anticipate that the adoption of the next two pronouncements and amendments will have a material impact on our results of operations, financial position or cash flows.

- Amendment to IFRS 9 “Financial Instruments – Prepayment Features with Negative Compensation” (applicable for periods beginning after January 1, 2019)
- IFRIC 23 “Uncertainty over Income Tax Treatments” (applicable for periods beginning after January 1, 2019)

IFRS 16 “Leases” is applicable for annual periods beginning on or after January 1, 2019. The new IFRS16 standard aligns the accounting treatment of operating leases with that already applied to finance leases (i.e. recognition in the balance sheet of future lease payments and the associated rights of use). Collectis is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16. Commitments related to facility leases and sale and lease back arrangements are disclosed in note 15. A number of these contracts might be required to be recorded on the statement of financial position (as a “right-of-use” asset and the related financial obligation) under IFRS16. We are evaluating the impact of adopting this standard.

2.2 IFRS15 application

IFRS 15 “Revenue from Contracts with Customers” establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 “Revenue”. IFRS 15 is effective for annual reporting periods beginning on or after January 1, 2018.

The different categories of contracts with customers of Collectis, which have been reviewed are :

- Collaboration agreements and;
- Licensing agreements.

Collectis applies IFRS 15 with effect from January 1, 2018 using the retrospective method. The application of IFRS 15 leads to a deferral of collaboration revenue (specifically milestone payments) from fiscal year 2015 with a negative opening equity adjustment of \$1.9 million as of December 31, 2017. Except for this opening equity impact presented below, IFRS 15 has no impact in the financial statements for fiscal years 2016 and 2017.

| | December 31, 2017 as presented | IFRS 15 restatement | December 31, 2017 as restated |
|---|--------------------------------------|------------------------|-------------------------------------|
| Total non-current assets | 9,661 | — | 9,661 |
| Total current assets | 323,221 | — | 323,221 |
| TOTAL ASSETS | 332,882 | — | 332,882 |
| Shareholders' equity | | | — |
| Share capital | 2,367 | — | 2,367 |
| Premiums related to the share capital | 614,037 | — | 614,037 |
| Treasury share reserve | (297) | — | (297) |
| Currency translation adjustment | 1,978 | (144) | 1,834 |
| Retained earnings (deficit) | (251,927) | (1,775) | (253,702) |
| Net income (loss) | (99,368) | — | (99,368) |
| Total shareholders' equity - Group Share | 266,791 | (1,919) | 264,873 |
| Non-controlling interests | 19,113 | — | 19,113 |
| Total shareholders' equity | 285,904 | (1,919) | 283,985 |
| Total non-current liabilities | 3,443 | — | 3,443 |
| Current liabilities | | | — |
| Current financial liabilities | 21 | — | 21 |
| Trade payables | 9,460 | — | 9,460 |
| Deferred revenues and deferred income | 26,056 | 1,919 | 27,975 |
| Current provisions | 1,427 | — | 1,427 |
| Other current liabilities | 6,570 | — | 6,570 |
| Total current liabilities | 43,534 | 1,919 | 45,453 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 332,882 | — | 332,882 |

| | Share Capital Ordinary Shares | | Premiums related to share capital | Treasury shares reserve | Currency translation adjustment | Retained earnings (deficit) | Income (Loss) | Equity | | Total Shareholders' Equity |
|-------------------------------------|----------------------------------|--------|---|-------------------------------|---------------------------------------|-----------------------------------|------------------|--|---------------------------------|----------------------------------|
| | Number of shares | Amount | | | | | | attributable to shareholders of Collectis | Non controlling interests | |
| As of January 1, 2017, as presented | 35,335,060 | 2,332 | 568,185 | (416) | (22,174) | (207,875) | (67,255) | 272,795 | 1,876 | 274,671 |
| IFRS 15 restatement | — | — | — | — | 89 | (1,775) | — | (1,687) | — | (1,687) |
| As of January 1, 2017, as restated | 35,335,060 | 2,332 | 568,185 | (416) | (22,086) | (209,651) | (67,255) | 271,109 | 1,876 | 272,984 |

| | Share Capital Ordinary Shares | | Premiums related to share capital | Treasury shares reserve | Currency translation adjustment | Retained earnings (deficit) | Income (Loss) | Equity | | Total Shareholders' Equity |
|-------------------------------------|----------------------------------|--------|---|-------------------------------|---------------------------------------|-----------------------------------|------------------|--|---------------------------------|----------------------------------|
| | Number of shares | Amount | | | | | | attributable to shareholders of Collectis | Non controlling interests | |
| As of January 1, 2018, as presented | 35,960,062 | 2,367 | 614,037 | (297) | 1,978 | (251,927) | (99,368) | 266,791 | 19,113 | 285,904 |
| IFRS 15 restatement | — | — | — | — | (144) | (1,775) | — | (1,919) | — | (1,919) |
| As of January 1, 2018, as restated | 35,960,062 | 2,367 | 614,037 | (297) | 1,834 | (253,702) | (99,368) | 264,872 | 19,113 | 283,985 |

| | <u>As of December 31, 2017, as presented</u> | <u>IFRS 15 restatement</u> \$ in thousands | <u>As of December 31, 2017, as restated</u> |
|---|--|---|---|
| Deferred revenues | 26,056 | 1,919 | 27,975 |
| Total Deferred revenue and deferred income | 26,056 | 1,919 | 27,975 |

2.3 Currency of the financial statements

The Interim Consolidated Financial Statements are presented in U.S. dollars, which differs from the functional currency of Collectis, which is the euro. We decided to change the reporting currency from euro to U.S. dollars in the third quarter 2017, using the retrospective method. We believe that this change will enhance the comparability with peers which primarily present their financial statements in U.S. dollars. Please refer to the Annual Report on Form 20-F for further information.

All financial information (unless indicated otherwise) is presented in thousands of U.S. dollars.

The statements of financial position of consolidated entities having a functional currency different from the U.S. dollar are translated into U.S. dollars at the closing exchange rate (spot exchange rate at the statement of financial position date) and the statements of operations, statements of comprehensive income (loss) and statements of cash flow of such consolidated entities are translated at the average period to date exchange rate. The resulting translation adjustments are included in equity under the caption "Other comprehensive income (loss)" in the Consolidated Statements of Changes in Shareholders' Equity.

2.4 Consolidated entities and non-controlling interests

Consolidated entities

For the year ended December 31, 2017, and for the six-month period ended June 30, 2018 the consolidated group of companies (sometimes referred to as the "Group") includes Collectis S.A., Collectis, Inc. and Calyxt, Inc.

As of December 31, 2017, Collectis S.A. owned 100% of Collectis, Inc. and approximately 79.7% of Calyxt's outstanding shares of common stock. As of June 30, 2018, Collectis S.A. owns 100% of Collectis, Inc. and approximately 70.24% of Calyxt's outstanding shares of common stock

Until July 25, 2017, Collectis S.A. fully owned Calyxt, Inc. On July 25, 2017, Calyxt closed its IPO with \$64.4 million in gross proceeds inclusive of \$20.0 million from Collectis' purchase of shares in the IPO. On May 22, 2018, Calyxt closed a follow-on offering with \$60.9 million in gross proceeds, inclusive of \$8.25 million from Collectis' purchase of shares in the follow-on offering. Calyxt's shares of common stock are traded on NASDAQ under the symbol "CLXT".

Non-controlling interests

Non-controlling shareholders hold a 20.3% interest in Calyxt Inc. as of December 31, 2017 and a 29.76% interest in Calyxt Inc. as of June 30, 2018. These non-controlling interests were generated at the closing of Calyxt's IPO on July 25, 2017 and at the closing of Calyxt's follow-on offering on May 22, 2018.

Note 3. Information concerning the Group's Consolidated Operations

3.1 Revenues and other income

3.1.1 For the six-month periods ended June 30

Revenues by country of origin and other income

| | For the six-month period ended June 30, | |
|--|--|---------------|
| | 2017 | 2018 |
| | \$ in thousands | |
| From France | 12,962 | 10,869 |
| From USA (1) | 278 | 207 |
| Revenues | 13,239 | 11,076 |
| Research tax credit | 5,898 | 5,283 |
| Subsidies and other | 145 | 57 |
| Other income | 6,043 | 5,340 |
| Total revenues and other income | 19,283 | 16,417 |

(1) Revenues from USA concern Calyxt only.

Revenues by nature

| | For the six-month period ended June 30, | |
|---|--|---------------|
| | 2017 | 2018 |
| | \$ in thousands | |
| Recognition of previously deferred upfront payments | 7,311 | 7,291 |
| Other revenues | 4,838 | 2,552 |
| Collaboration agreements | 12,149 | 9,842 |
| Licenses | 1,060 | 1,219 |
| Products & services | 30 | 15 |
| Total revenues | 13,239 | 11,076 |

3.1.2 For the three-month periods ended June 30

Revenues by country of origin and other income

| | For the three-month period ended June 30, | |
|--|--|--------------|
| | 2017 | 2018 |
| | \$ in thousands | |
| From France | 6,269 | 4,855 |
| From USA (1) | 225 | 194 |
| Revenues | 6,494 | 5,049 |
| Research tax credit | 2,353 | 3,270 |
| Subsidies and other | 121 | 25 |
| Other income | 2,474 | 3,295 |
| Total revenues and other income | 8,968 | 8,343 |

(1) Revenues from USA concern Calyxt only.

Revenues by nature

| | For the three-month period ended June 30, | |
|---|--|--------------|
| | 2017 | 2018 |
| | \$ in thousands | |
| Recognition of previously deferred upfront payments | 3,853 | 3,509 |
| Other revenues | 1,992 | 858 |
| Collaboration agreements | 5,845 | 4,366 |
| Licenses | 630 | 668 |
| Products & services | 19 | 14 |
| Total revenues | 6,494 | 5,049 |

3.2 Operating expenses

3.2.1 For the six-month periods ended June 30

| | For the six-month period ended June 30, | |
|---|--|-----------------|
| | 2017 | 2018 |
| | \$ in thousands | |
| Royalty expenses | (1,176) | (1,138) |
| | | |
| | For the six-month period ended June 30, | |
| | 2017 | 2018 |
| | \$ in thousands | |
| Research and development expenses | | |
| Wages and salaries | (6,090) | (7,759) |
| Non-cash stock based compensation expense | (13,575) | (9,316) |
| Personnel expenses | (19,665) | (17,075) |
| Purchases and external expenses | (17,539) | (18,913) |
| Other | (1,012) | (452) |
| Total research and development expenses | (38,216) | (36,441) |
| | | |
| | For the six-month period ended June 30, | |
| | 2017 | 2018 |
| | \$ in thousands | |
| Selling, general and administrative expenses | | |
| Wages and salaries | (3,033) | (5,282) |
| Non-cash stock based compensation expense | (12,487) | (11,708) |
| Personnel expenses | (15,520) | (16,990) |
| Purchases and external expenses | (3,663) | (7,127) |
| Other | (571) | (1,107) |
| Total selling, general and administrative expenses | (19,754) | (25,224) |
| | | |
| | For the six-month period ended June 30, | |
| | 2017 | 2018 |
| | \$ in thousands | |
| Personnel expenses | | |
| Wages and salaries | (9,123) | (13,042) |
| Non-cash stock based compensation expense | (26,063) | (21,023) |
| Total personnel expenses | (35,186) | (34,065) |

| | For the three-month period ended June 30, | |
|---|--|-----------------|
| | 2017 | 2018 |
| | \$ in thousands | |
| Royalty expenses | (563) | (559) |
| | | |
| | For the three-month period ended June 30, | |
| | 2017 | 2018 |
| | \$ in thousands | |
| Research and development expenses | | |
| Wages and salaries | (3,115) | (3,842) |
| Non-cash stock based compensation expense | (6,109) | (4,581) |
| Personnel expenses | (9,225) | (8,422) |
| Purchases and external expenses | (8,853) | (9,991) |
| Other | (529) | 371 |
| Total research and development expenses | (18,607) | (18,042) |
| | | |
| | For the three-month period ended June 30, | |
| | 2017 | 2018 |
| | \$ in thousands | |
| Selling, general and administrative expenses | | |
| Wages and salaries | (1,544) | (2,415) |
| Non-cash stock based compensation expense | (6,310) | (4,466) |
| Personnel expenses | (7,855) | (6,881) |
| Purchases and external expenses | (1,828) | (3,710) |
| Other | (335) | (657) |
| Total selling, general and administrative expenses | (10,018) | (11,248) |
| | | |
| | For the three-month period ended June 30, | |
| | 2017 | 2018 |
| | \$ in thousands | |
| Personnel expenses | | |
| Wages and salaries | (4,659) | (6,257) |
| Non cash stock based compensation expense | (12,420) | (9,046) |
| Total personnel expenses | (17,079) | (15,303) |

3.3 Reportable segments

Accounting policies

Reportable segments are identified as components of an enterprise that have discrete financial information available for evaluation by the Chief Operating Decision Maker (“CODM”), for purposes of performance assessment and resource allocation.

Collectis’ CODM is composed of:

- The Chairman and Chief Executive Officer;
- The Chief Operating Officer;
- The Executive Vice President Technical Operations;
- The Chief Scientific Officer;
- The Chief Financial Officer;
- The Vice President Business Development;
- The General Counsel;
- The Senior Vice President Research and Development and Chief Medical Officer;
- The Chief Regulatory & Compliance Officer; and
- The Chief Executive Officer of Calyxt, Inc.

We view our operations and manage our business in two operating and reportable segments that are engaged in the following activities:

- *Therapeutics*: This segment is focused on the development (i) of products in the field of immuno-oncology and (ii) of novel therapies outside immuno-oncology to treat other human diseases. This approach is based on our gene editing and Chimeric Antigen Receptors (“CARs”) technologies. All these activities are supported by Collectis S.A. and Collectis, Inc. The operations of Collectis S.A., the parent company, are presented entirely in the Therapeutics segment which also comprises research and development, management and support functions.
- *Plants*: This segment is focused on creating healthier specialty food ingredients and agriculturally advantageous food crops through the use of gene editing technology for plants. It corresponds to the activity of our U.S.-based majority-owned subsidiary, Calyxt, Inc., which is currently based in Roseville, Minnesota (USA).

There are inter-segment transactions between the two reportable segments, including allocation of corporate general and administrative expenses by Collectis S.A. and the allocation of research and development expenses to the reportable segments.

With respect to corporate general and administrative expenses, Collectis S.A. provides Calyxt, Inc. with general sales and administrative functions, accounting and finance functions, investor relations, intellectual property, legal advice, human resources, communication and information technology pursuant to a management agreement. Under the management agreement, Collectis S.A. charges Calyxt, Inc. in euros at cost plus a mark-up ranging between zero to 10%, depending on the nature of the service. Amounts due to Collectis S.A. pursuant to inter-segment transactions bear interest at a rate of the 12-month Euribor plus 5% per annum.

The intersegment revenues represent the transactions between segments. Intra-segment transactions are eliminated within a segment's results and intersegment transactions are eliminated in consolidation as well as in key performance indicators by reportable segment.

Information related to each reportable segment is set out below. Segment revenues and other income, research and development expenses, selling, general and administrative expenses, and royalties and other operating income and expenses, and adjusted net income (loss) attributable to shareholders of Collectis (which does not include non-cash stock-based compensation expense) are used by the CODM for purposes of making decisions about allocating resources to the segments and assessing their performance. The CODM does not review any asset or liability information by segment or by region.

Adjusted net income (loss) attributable to shareholders of Collectis S.A. is not a measure calculated in accordance with IFRS. Because adjusted net income (loss) attributable to shareholders of Collectis excludes non-cash stock based compensation expense—a non-cash expense, our management believes that this financial measure, when considered together with our IFRS financial statements, can enhance an overall understanding of Collectis' financial performance. Moreover, our management views the Company's operations, and manages its business, based, in part, on this financial measure.

Details of key performance indicators by reportable segment for the six-month periods ended June 30,

| \$ in thousands | For the six-month period ended June 30, 2017 | | | For the six-month period ended June 30, 2018 | | |
|---|---|-----------------|---------------------------------|---|-----------------|---------------------------------|
| | Plants | Therapeutics | Total reportable segments | Plants | Therapeutics | Total reportable segments |
| External revenues | 278 | 12,961 | 13,239 | 207 | 10,869 | 11,076 |
| External other income | 125 | 5,918 | 6,043 | — | 5,340 | 5,340 |
| External revenues and other income | 403 | 18,880 | 19,283 | 207 | 16,209 | 16,417 |
| Royalty expenses | (66) | (1,110) | (1,176) | (1) | (1,137) | (1,138) |
| Research and development expenses | (2,398) | (35,818) | (38,216) | (3,360) | (33,081) | (36,441) |
| Selling, general and administrative expenses | (3,820) | (15,934) | (19,754) | (9,382) | (15,842) | (25,224) |
| Other operating income and expenses | (10) | 268 | 258 | (21) | (150) | (171) |
| Total operating expenses | (6,293) | (52,595) | (58,888) | (12,764) | (50,211) | (62,975) |
| Operating income (loss) before tax | (5,890) | (33,715) | (39,606) | (12,557) | (34,002) | (46,558) |
| Financial gain (loss) | (177) | (6,391) | (6,567) | 83 | 9,957 | 10,040 |
| Net income (loss) | (6,067) | (40,106) | (46,173) | (12,474) | (24,044) | (36,518) |
| Non controlling interests | — | — | — | 4,096 | — | 4,096 |
| Net income (loss) attributable to shareholders of Collectis | (6,067) | (40,106) | (46,173) | (8,377) | (24,044) | (32,422) |
| R&D non-cash stock-based expense attributable to shareholder of Collectis | 272 | 13,303 | 13,575 | 535 | 8,554 | 9,089 |
| SG&A non-cash stock-based expense attributable to shareholder of Collectis | 1,403 | 11,084 | 12,487 | 2,480 | 8,177 | 10,657 |
| Adjustment of share-based compensation attributable to shareholders of Collectis | 1,676 | 24,387 | 26,063 | 3,015 | 16,730 | 19,746 |
| Adjusted net income (loss) attributable to shareholders of Collectis | (4,391) | (15,719) | (20,110) | (5,362) | (7,314) | (12,676) |
| Depreciation and amortization | (268) | (1,021) | (1,289) | (371) | (900) | (1,271) |
| Additions to tangible and intangible assets | 604 | 1,109 | 1,713 | 620 | 631 | 1,251 |

Details of key performance indicators by reportable segment for the three-month periods ended June 30,

| \$ in thousands | For the three-month period ended June 30, 2017 | | | For the three-month period ended June 30, 2018 | | |
|---|---|-----------------|---------------------------------|---|-----------------|---------------------------------|
| | Plants | Therapeutics | Total reportable segments | Plants | Therapeutics | Total reportable segments |
| Revenues | 227 | 6,269 | 6,494 | 194 | 4,855 | 5,049 |
| Other income | 127 | 2,347 | 2,474 | — | 3,295 | 3,295 |
| External revenues and other income | 352 | 8,616 | 8,968 | 194 | 8,150 | 8,343 |
| Royalty expenses | (68) | (495) | (563) | 3 | (562) | (559) |
| Research and development expenses | (1,248) | (17,360) | (18,607) | (1,802) | (16,241) | (18,042) |
| Selling, general and administrative expenses | (2,431) | (7,588) | (10,018) | (3,757) | (7,491) | (11,248) |
| Other operating income and expenses | (8) | 379 | 371 | 21 | (211) | (189) |
| Total operating expenses | (3,754) | (25,063) | (28,818) | (5,534) | (24,504) | (30,039) |
| Operating income (loss) before tax | (3,402) | (16,449) | (19,850) | (5,341) | (16,354) | (21,696) |
| Financial gain (loss) | (110) | (6,543) | (6,652) | (64) | 12,022 | 11,958 |
| Net income (loss) | (3,511) | (22,990) | (26,502) | (5,405) | (4,332) | (9,738) |
| Non controlling interests | — | — | — | 2,482 | — | 2,482 |
| Net income (loss) attributable to shareholders of Collectis | (3,511) | (22,990) | (26,502) | (2,923) | (4,332) | (7,256) |
| R&D non-cash stock-based expense attributable to shareholder of Collectis | 171 | 5,941 | 6,112 | 183 | 4,274 | 4,457 |
| SG&A non-cash stock-based expense attributable to shareholder of Collectis | 1,281 | 5,028 | 6,309 | 318 | 3,733 | 4,051 |
| Adjustment of share-based compensation attributable to shareholders of Collectis | 1,451 | 10,969 | 12,421 | 501 | 8,007 | 8,508 |
| Adjusted net income (loss) attributable to shareholders of Collectis | (2,060) | (12,022) | (14,082) | (2,422) | 3,675 | 1,252 |
| Depreciation and amortization | (136) | (520) | (657) | (213) | (428) | (642) |
| Additions to tangible and intangible assets | 293 | 487 | 781 | 492 | 83 | 575 |

Reconciliation of Plant result of operations

Since Calyxt, Inc., the agricultural biotechnology subsidiary of Collectis, is a U.S. entity, its financial statements have been prepared in accordance with U.S. GAAP. However, the Plant segment operations, as previously described, have been prepared in accordance with IFRS. The tables below present a reconciliation of the main figures of results of operations for our Plant segment.

Reconciliation of Plant Segment result of operations for the six-month period ended June 30, 2018

| | For the six-month period ended June 30, 2018 | | | | | | |
|---|---|--|--|-------------------------------------|--------------------------|--------------|--|
| | Collectis Consolidated financial statements Reportable segments note (IFRS) | Non cash stock-based compensation booked in IFRS (1) | Non cash stock-based compensation in US GAAP (1) | Intersegment transactions (2) | Reclassifications (3) | Other (4) | Calyxt Stand alone financial statements (US GAAP) |
| \$ in thousands | | | | | | | |
| External revenues and other income | 207 | — | — | — | — | — | 207 |
| Research and development expenses | (3,360) | 762 | (985) | — | (603) | — | (4,186) |
| Selling, general and administrative expenses | (9,382) | 3,531 | (1,443) | (1,260) | 241 | 505 | (7,809) |
| Royalties and other operating income and expenses | (22) | — | — | — | 22 | — | — |
| Total operating expenses | (12,764) | 4,293 | (2,428) | (1,260) | (340) | 505 | (11,995) |
| Operating income (loss) before tax | (12,557) | 4,293 | (2,428) | (1,260) | (340) | 505 | (11,788) |
| Financial gain (loss) | 83 | — | — | (29) | 340 | (552) | (158) |
| Net income (loss) | (12,474) | 4,293 | (2,428) | (1,289) | — | (48) | (11,946) |

Reconciliation of Plant Segment result of operations for the six-month period ended June 30, 2017

| | For the six-month period ended June 30, 2017 | | | | | | |
|---|---|--|--|-------------------------------|-----------------------|-------------|---|
| \$ in thousands | Collectis Consolidated financial statements Reportable segments note (IFRS) | Non cash stock-based compensation booked in IFRS (1) | Non cash stock-based compensation in US GAAP (1) | Intersegment transactions (2) | Reclassifications (3) | Other (4) | Calyxt Stand alone financial statements (US GAAP) |
| External revenues and other income | 403 | — | — | 85 | (208) | (1) | 278 |
| Research and development expenses | (2,398) | 272 | (257) | — | (301) | (36) | (2,719) |
| Selling, general and administrative expenses | (3,820) | 1,403 | (435) | (1,133) | 412 | (16) | (3,588) |
| Royalties and other operating income and expenses | (76) | — | — | (32) | 96 | 11 | — |
| Total operating expenses | (6,293) | 1,676 | (692) | (1,164) | 207 | (41) | (6,307) |
| Operating income (loss) before tax | (5,890) | 1,676 | (692) | (1,080) | (1) | (43) | (6,029) |
| Financial gain (loss) | (177) | — | — | (8) | 1 | (14) | (198) |
| Net income (loss) | (6,067) | 1,676 | (692) | (1,088) | — | (57) | (6,227) |

Reconciliation of Plant Segment result of operations for the three month period ended June 30, 2018

| | For the three-month period ended June 30, 2018 | | | | | | |
|--|---|--|--|-------------------------------------|--------------------------|--------------|--|
| | Collectis Consolidated financial statements Reportable segments note (IFRS) (IFRS) | Non cash stock-based compensation booked in IFRS (1) | Non cash stock-based compensation in US GAAP (1) | Intersegment transactions (2) | Reclassifications (3) | Other (4) | Calyxt Stand alone financial statements (US GAAP) |
| \$ in thousands | | | | | | | |
| External revenues and other income | 194 | — | — | (48) | 53 | (1) | 196 |
| Research and development expenses | (1,802) | 307 | (1,368) | — | (228) | — | (3,093) |
| Selling, general and administrative expenses | (3,757) | 733 | (1,020) | (646) | (219) | 317 | (4,595) |
| Royalties and other operating income and expenses | 24 | — | — | — | (23) | — | — |
| Total operating expenses | (5,534) | 1,039 | (2,388) | (646) | (470) | 317 | (7,688) |
| Operating income (loss) before tax | (5,341) | 1,039 | (2,388) | (694) | (417) | 316 | (7,492) |
| Financial gain (loss) | (64) | — | — | (49) | 417 | (386) | (84) |
| Net income (loss) | (5,405) | 1,039 | (2,388) | (742) | 0 | (70) | (7,576) |

Reconciliation of Plant Segment result of operations for the three month period ended June 30, 2017

| | For the three-month period ended June 30, 2017 | | | | | | |
|---|---|--|--|-------------------------------|-----------------------|-------------|---|
| \$ in thousands | Collectis Consolidated financial statements Reportable segments note (IFRS) | Non cash stock-based compensation booked in IFRS (1) | Non cash stock-based compensation in US GAAP (1) | Intersegment transactions (2) | Reclassifications (3) | Other (4) | Calyxt Stand alone financial statements (US GAAP) |
| External revenues and other income | 352 | — | — | 45 | (171) | (3) | 223 |
| Research and development expenses | (1,248) | 170 | (126) | — | (187) | (63) | (1,453) |
| Selling, general and administrative expenses | (2,431) | 1,281 | (439) | (731) | 303 | 6 | (2,010) |
| Royalties and other operating income and expenses | (76) | — | — | (5) | 81 | — | — |
| Total operating expenses | (3,754) | 1,451 | (565) | (736) | 198 | (57) | (3,463) |
| Operating income (loss) before tax | (3,402) | 1,451 | (565) | (691) | 27 | (60) | (3,240) |
| Financial gain (loss) | (110) | — | — | 5 | (27) | (23) | (155) |
| Net income (loss) | (3,511) | 1,451 | (565) | (686) | — | (84) | (3,395) |

- (1) In IFRS, non-cash stock based compensation is recorded for stock options and other equity compensation plan awards issued by all entities of the consolidated group. The grant-date fair value of share warrants, employee warrants, stock options and free shares granted to employees is recognized as a payroll expense over the vesting period. In U.S. GAAP, the expenses related to the stock options granted in 2014, 2015 and 2016 under the Calyxt, Inc. Equity Incentive Existing Plan and in 2017 and 2018 under the Omnibus Plan are only incurred upon a triggering event or Initial Public Offering of Calyxt, Inc., as defined by the plan. Accordingly, Plant segment compensation expense was not recognized for Calyxt stock options and other Calyxt equity compensation plan awards in periods prior to the completion of Calyxt's IPO on July 25, 2017. Since 2016, Collectis allocates share-based compensation to the share-related entity (rather than the entity related to the employee that benefited from such compensation), considering that the share-based compensation is an expense linked to such entity's performance. Consequently, in the segment disclosure, all share-based compensation based on Collectis shares have been charged in the Therapeutics segment, even if some Calyxt employees are included in a Collectis stock-option plan. However, the Collectis equity award plan non-cash stock based compensation expenses related to Collectis stock-option plans have been recorded in the Calyxt stand-alone financial statements prepared under U.S. GAAP.
- (2) Intersegment transactions primarily relate to management fees invoiced by Collectis to Calyxt. Intersegment transactions are eliminated in the consolidated financial statements as well as in Collectis' presentation of key performance indicators by reportable segment. However, intersegment transactions are included in Calyxt's stand-alone financial metrics.
- (3) Reclassifications relate to revenue and expenses, which are classified differently under IFRS for Collectis' consolidated financials and U.S. GAAP for Calyxt's stand-alone financial statements.
- (4) Other principally includes the restatement of Calyxt's sale and lease-back transaction with respect to its Roseville, Minnesota property, which is recorded as a finance lease in U.S. GAAP and as an operating lease under IFRS.

Note 4. Impairment tests

Our cash-generating units ("CGUs") correspond to the operating/reportable segments: Therapeutics and Plants.

No indicator of impairment has been identified for any intangible or tangible assets in either of the CGUs at the end of six-month period ended June 30, 2017 and 2018. As of December 31, 2017, as we have the willingness to discontinue the lease of the facility in Montvale, New Jersey (USA), we recorded a \$0.8 million tangible assets impairment.

Note 5. Property, plant and equipment

| | Lands and Buildings | Technical equipment | Fixtures, fittings and other equipment | Assets under construction | Total |
|--|---------------------------|------------------------|---|---------------------------------|---------------|
| | \$ in thousands | | | | |
| Net book value as of January 1, 2017 | 12,436 | 2,859 | 707 | 898 | 16,900 |
| Additions to tangible assets | 35 | 500 | 119 | 1,010 | 1,663 |
| Disposal of tangible assets | — | — | (3) | — | (3) |
| Depreciation expense | (497) | (567) | (110) | — | (1,175) |
| Reclassification | — | 45 | 17 | (63) | — |
| Translation adjustments | 107 | 83 | 43 | 31 | 266 |
| Net book value as of June 30, 2017 | 12,081 | 2,920 | 773 | 1,876 | 17,651 |
| Gross value at end of period | 15,437 | 11,738 | 1,308 | 1,876 | 30,359 |
| Accumulated depreciation and impairment at end of period | (3,356) | (8,818) | (536) | — | (12,710) |
| Net book value as of January 1, 2018 | 3,159 | 2,505 | 753 | 809 | 7,226 |
| Additions to tangible assets | 74 | 738 | 353 | 318 | 1,483 |
| Disposal of tangible assets | — | (20) | (5) | — | (25) |
| Reclassification | 405 | 113 | 414 | (932) | — |
| Depreciation expense | (431) | (529) | (186) | — | (1,147) |
| Translation adjustments | (43) | (39) | (14) | (4) | (101) |
| Net book value as of June 30, 2018 | 3,164 | 2,768 | 1,315 | 191 | 7,437 |
| Gross value at end of period | 7,273 | 12,507 | 2,167 | 988 | 22,936 |
| Accumulated depreciation and impairment at end of period | (4,110) | (9,739) | (853) | (798) | (15,499) |

As of June 30 2018, no assets have been pledged as security for financial liabilities. As of June 2018, there is no restriction on title of property, plant and equipment, except for assets recognized under finance lease agreements.

For the six-month period ended June 30, 2018, we continued our investments in research and development equipment in both the United States of America and France. The addition in tangible assets reflects improvements of Calyxt and Collectis sites for \$0.9 million and other equipment for \$0.5 million.

Note 6. Trade receivables and other current assets**6.1 Trade receivables**

| | <u>As of December 31,</u> 2017 | <u>As of June 30,</u> 2018 |
|---|-----------------------------------|-------------------------------|
| | \$ in thousands | |
| Trade receivables | 3,079 | 2,875 |
| Valuation allowance | (326) | (389) |
| Total net value of trade receivables | 2,753 | 2,486 |

All trade receivables have payment terms of less than one year.

6.2 Subsidies receivables

| | <u>As of December 31,</u> 2017 | <u>As of June 30,</u> 2018 |
|---|-----------------------------------|-------------------------------|
| | \$ in thousands | |
| Research tax credit | 9,039 | 13,988 |
| Other subsidies | 1,812 | 1,761 |
| Valuation allowance for other subsidies | (1,326) | (1,289) |
| Total subsidies receivables | 9,524 | 14,459 |

Research tax credit receivables as of June 30, 2018 include the accrual for a French research tax credit related to 2017 for \$8.6 million and related to the six-month period ended June 30, 2018 for \$5.1 million. The remaining amount relates to tax credits in the United States.

6.3 Other current assets

| | As of December 31, 2017 | As of June 30, 2018 |
|--|----------------------------|------------------------|
| | \$ in thousands | |
| VAT receivables | 1,543 | 2,131 |
| Prepaid expenses and other prepayments | 8,304 | 10,969 |
| Tax and social receivables | 873 | 574 |
| Deferred expenses and other current assets | 2,993 | 2,640 |
| Total other current assets | 13,713 | 16,313 |

Prepaid expenses and other prepayments primarily include advances to our sub-contractors on research and development activities. They mainly relate to advance payments to suppliers of biological raw materials and to third parties participating in product manufacturing.

During the year ended December 31, 2017, and the six-month period ended June 30, 2018, we prepaid certain manufacturing costs related to our product candidates UCART 123, UCART 22 and UCART CS1 of which the delivery of products or services is expected in the coming months.

As of June 30, 2018, deferred expenses and other current assets include a deferred expense of \$2.1 million related to the sale and lease-back transaction entered into by Calyxt. As of December 31, 2017, deferred expenses and other current assets include (i) a deferred expense of \$2.1 million related to the sale and lease-back transaction entered into by Calyxt, (ii) other deferred expenses for \$0.6 million, (iii) other current assets for \$0.3 million.

Tax and social receivables as of June 30, 2018 include \$0.3 million of tax receivables and \$0.3 million of social charges on personnel expenses. As of December 31, 2017, tax and social receivables include \$0.6 million of tax receivables and \$0.3 million of social charges on personnel expenses.

Note 7. Current financial assets and Cash and cash equivalents

| | <u>Carrying amount</u> | <u>Unrealized Gains/(Losses) \$ in thousands</u> | <u>Estimated fair value</u> |
|---|----------------------------|--|---------------------------------|
| As of December 31, 2017 | | | |
| Current financial assets | 40,602 | — | 40,602 |
| Cash and cash equivalents | <u>256,380</u> | <u>—</u> | <u>256,380</u> |
| Current financial assets and cash and cash equivalents | <u>296,982</u> | <u>—</u> | <u>296,982</u> |
| | <u>Carrying amount</u> | <u>Unrealized Gains/(Losses) \$ in thousands</u> | <u>Estimated fair value</u> |
| As of June 30, 2018 | | | |
| Current financial assets | 19,872 | — | 19,872 |
| Cash and cash equivalents | <u>471,215</u> | <u>—</u> | <u>471,215</u> |
| Current financial assets and cash and cash equivalents | <u>491,087</u> | <u>—</u> | <u>491,087</u> |

7.1 Current financial assets

Current financial assets are measured at fair value through profit or loss and are classified as follows within the fair value hierarchy:

Instruments classified under level 1 are measured with reference to quoted prices in active markets; they consist of notes indexed to equity index performance. Their nominal value amounted to \$20.3 million and their fair value amounted to \$19.8 million in each case as of June 30, 2018.

Instruments classified under level 2 are measured with reference to observable valuation inputs; they consist in zero-premium accumulator. Their nominal value amounted to \$0.1 million and their fair value amounted to \$0.1 million in each case as of June 30, 2018.

7.2 Cash and cash equivalents

| | <u>As of December 31, 2017</u> | <u>As of June 30, 2018</u> |
|--|------------------------------------|--------------------------------|
| | <u>\$ in thousands</u> | |
| Cash and bank accounts | 219,368 | 417,296 |
| Money market funds | 13,026 | 13,116 |
| Fixed bank deposits | 23,986 | 40,803 |
| Total cash and cash equivalents | <u>256,380</u> | <u>471,215</u> |

Money market funds earn interest and are refundable overnight. Fixed bank deposits have fixed terms that are less than three months or are readily convertible to a known amount of cash.

Note 8. Financial liabilities

8.1 Detail of financial liabilities

| | As of December 31, 2017 | As of June 30, 2018 |
|--|----------------------------|------------------------|
| | \$ in thousands | |
| Finance leases | 13 | 231 |
| Total non-current financial liabilities | 13 | 231 |
| Finance leases | 21 | 79 |
| Total current financial liabilities | 21 | 772 |
| Trade payables | 9,460 | 12,734 |
| Other current liabilities | 6,570 | 6,709 |
| Total Financial liabilities | 16,064 | 20,445 |

The change in trade payables is mainly due to higher external expenses linked with UCART123 and other product candidates' manufacturing costs.

8.2 Due dates of the financial liabilities

| | Gross Amount | Less than One Year | One to Five Years | More than Five Years |
|------------------------------------|-----------------|-----------------------|----------------------|-------------------------|
| | \$ in thousands | | | |
| Balance as of June 30, 2018 | | | | |
| Finance leases | 309 | 79 | 231 | — |
| Derivative instruments | 693 | 693 | — | — |
| Financial liabilities | 1,003 | 772 | 231 | — |
| Trade payables | 12,734 | 12,734 | — | — |
| Other current liabilities | 6,709 | 6,709 | — | — |
| Total financial liabilities | 20,445 | 20,214 | 231 | — |

Note 9. Other current liabilities

| | <u>As of December 31, 2017</u> | <u>As of June 30, 2018</u> |
|---|------------------------------------|--------------------------------|
| | <u>\$ in thousands</u> | |
| VAT Payables | 9 | 172 |
| Accruals for personnel related expenses | 5,982 | 5,712 |
| Other | 579 | 825 |
| Total | <u>6,570</u> | <u>6,709</u> |

Accruals for personnel related expenses are mainly related to annual bonuses, vacations accruals and social charges.

As of June 30, 2018, "Other" include subsidies liabilities for \$0.2 million and accrued expenses related to fixed assets for \$0.2 million.

Note 10. Deferred revenues and deferred income

| | <u>As of December 31, 2017, as restated (*)</u> | <u>As of June 30, 2018</u> |
|---|---|--------------------------------|
| | <u>\$ in thousands</u> | |
| Deferred revenues | 27,975 | 20,093 |
| Lease incentive | — | 307 |
| Total Deferred revenue and deferred income | <u>27,975</u> | <u>20,400</u> |

Deferred revenues are related to upfront payments in relation to collaboration agreements that are recognized in revenue as the collaboration services are performed.

Note 11. Share capital and premium related to the share capitals

| <u>Nature of the Transactions</u> | <u>Share Capital</u> | <u>Share premium</u> \$ in thousands | <u>Number of shares</u> | <u>Nominal value</u> in \$ |
|---|----------------------|---|-------------------------|-------------------------------|
| Balance as of January 1, 2017 | 2,332 | 568,185 | 35,335,060 | 0.05 |
| Capital Increase | 25 | | 466,950 | |
| Exercise of share warrants, employee warrants and stock options | 3 | 1,030 | 60,247 | |
| Non-cash stock based compensation expense | | 24,387 | | |
| Balance as of June 30, 2017 | 2,361 | 593,601 | 35,862,257 | 0.05 |
| Balance as of January 1, 2018 | 2,367 | 614,037 | 35,960,062 | 0.05 |
| Capital Increase | 379 | 178,171 | 6,146,000 | |
| Exercise of share warrants, employee warrants and stock options | 18 | 7,424 | 300,306 | |
| Non-cash stock based compensation expense | | 16,730 | | |
| Balance as of June 30, 2018 | 2,764 | 816,363 | 42,406,368 | 0.05 |

Capital evolution during the six-month period ended June 30, 2018

- During the six-month period ended June 30, 2018, 6,146,000 ordinary shares were issued upon the closing of follow-on offering for gross proceeds of \$190.5 million or net proceeds, after deducting underwriting discounts and commissions and offering expenses, of \$178.5 million; 1,939 ordinary shares were issued upon the exercise of 1,867 employee warrants (“*bons de souscription de parts de créateurs*”) for total proceeds of \$14 thousand; 298,367 ordinary shares were issued upon the exercise of 298,367 stock options for total proceeds of \$7.2 million and 160,000 non-employees warrants (“*bons de souscription d’actions*”) were subscribed for total proceeds of \$236 thousand.

Note 12. Non-cash share-based compensation

The new instruments issued during the six-month period ended June 30, 2018 are the following:

- January 15, 2018, 79,875 Calyxt stock options were granted to certain of Calyxt's employees. In connection with such stock option grants, non-cash stock-based compensation expense recorded during the six-month period ended June 30, 2018 was \$127 thousand.
- January 15, 2018, 26,625 Calyxt restricted stock units were granted to certain of Calyxt's employees. In connection with such restricted stock units grants, non-cash stock-based compensation expense recorded during the six-month period ended June 30, 2018 was \$61 thousand.
- April 15, 2018, 3,750 Calyxt stock options were granted to certain of Calyxt's employees. In connection with such stock option grants, non-cash stock-based compensation expense recorded during the six-month period ended June 30, 2018 was \$2 thousand.
- April 15, 2018, 1,250 Calyxt restricted stock units were granted to certain of Calyxt's employees. In connection with such restricted stock units grants, non-cash stock-based compensation expense recorded during the six-month period ended June 30, 2018 was \$2 thousand.

Non-employee warrants which are referred to as "Bon de Souscription d'Action" (or BSAs) are granted to the non-executive members of the board of directors of Collectis and consultants to Collectis.

Holders of vested Collectis stock options and warrants (employee warrants and non-employees warrants) are entitled to exercise such options and warrants to purchase Collectis ordinary shares at a fixed exercise price established at the time of such options and warrants are granted.

The following table provides the expenses related to share-based compensation instruments during the six-month periods ended June 30, 2017 and 2018:

Non-cash share-based compensation expense for the six-month period ended June 30,

| | Free shares 2015 | Stock options 2015 | BSA 2015 | Stock options Calyxt 2015 | Stock options 2016 | BSA 2016 | Stock options Calyxt 2016 | Stock options 2017 | BSA 2017 | Stock options Calyxt 2017 | RSU Calyxt 2017 | Stock options Calyxt 2018 | RSU Calyxt 2018 | Total |
|---------------|---------------------|-----------------------|-------------|---------------------------------|-----------------------|-------------|---------------------------------|-----------------------|-------------|---------------------------------|-----------------------|---------------------------------|-----------------------|---------------|
| | \$ in thousands | | | | | | | | | | | | | |
| June 30, 2017 | 2,450 | 6,873 | 938 | 106 | 13,338 | 787 | 373 | — | — | 342 | 855 | — | — | 26,063 |
| June 30, 2018 | 66 | 3,585 | 190 | 14 | 5,523 | 258 | 125 | 6,224 | 883 | 1,151 | 2,677 | 221 | 106 | 21,023 |

Non-cash share-based compensation expense for the three-month period ended June 30

| | Free shares 2015 | Stock options 2015 | BSA 2015 | Stock options Calyxt 2015 | Stock options 2016 | BSA 2016 | Stock options Calyxt 2016 | Stock options 2017 | BSA 2017 | Stock options Calyxt 2017 | RSU Calyxt 2017 | Stock options Calyxt 2018 | RSU Calyxt 2018 | Total |
|---------------|---------------------|-----------------------|-------------|---------------------------------|-----------------------|-------------|---------------------------------|-----------------------|-------------|---------------------------------|-----------------------|---------------------------------|-----------------------|---------------|
| | \$ in thousands | | | | | | | | | | | | | |
| June 30, 2017 | 1,071 | 3,127 | 417 | 50 | 6,009 | 348 | 185 | — | — | 348 | 869 | — | — | 12,420 |
| June 30, 2018 | 33 | 1,744 | (48) | 4 | 2,905 | 9 | 57 | 3,067 | 297 | 240 | 549 | 129 | 63 | 9,046 |

Detail of Calyxt stock options issued during the six-month period ended June 30, 2018

| Date of grant | 01/15/2018 | 04/15/2018 |
|--|-------------------|-------------------|
| Vesting period | Graded | Graded |
| Plan expiration date | 06/14/2027 | 06/14/2027 |
| Number of options granted | 79,875 | 3,750 |
| Share entitlement per options | 1 | 1 |
| Exercise price (in dollars per share) | 23.39 | 15.45 |
| Valuation method used | Black-Scholes | Black-Scholes |
| Grant date share fair value (in dollars per share) | 23.39 | 15.45 |
| Expected volatility | 40.86% | 47.24% |
| Average life of options | 6.46 | 6.34 |
| Discount rate | 2.45% | 2.63% |
| Expected dividends | 0% | 0% |
| Performance conditions | n.a | n.a |
| Fair value per options (in dollars per share) | 10.39 | 7.62 |

The Calyxt stock options granted to Calyxt employees on January 15, 2018 shall vest as follows:

- 15% of the total number of granted stock options vest on January 15, 2019;
- 10% of the total number of granted stock options vest on January 15, 2020;
- 5% of the total number of granted stock options vest on the last day of each calendar quarter beginning the first full calendar quarter after the first anniversary of the first vest date.

The Calyxt stock options granted to a Calyxt employee on April 15, 2018 shall vest as follows:

- 15% of the total number of granted stock options vest on April 15, 2019;
- 10% of the total number of granted stock options vest on April 15, 2020;
- 5% of the total number of granted stock options vest on the last day of each calendar quarter beginning the first full calendar quarter after the first anniversary of the first vest date.

Detail of Calyxt restricted stock unit issued during the six-month period ended June 30 2018

| <u>Date of grant</u> | <u>01/15/2018</u> | <u>04/15/2018</u> |
|--|-------------------|-------------------|
| Vesting period | Graded | Graded |
| Number of RSU granted | 26,625 | 1,250 |
| Share entitlement per RSU | 1 | 1 |
| Grant date share fair value (in dollars per share) | 23.39 | 15.45 |
| Expected dividends | 0% | 0% |
| Performance conditions | n.a | n.a |

The Calyxt restricted stock units granted to Calyxt employees on January 15, 2018 shall vest as follows:

- Employees
 - 15% of the total number of granted RSU vest on January 15, 2019;
 - 10% of the total number of granted RSU vest on January 15, 2020;
 - 5% of the total number of granted RSU vest on the last day of each calendar quarter after the first anniversary of the first vest date.

The Calyxt restricted stock units granted to a Calyxt employee on April 15, 2018 shall vest as follows:

- Employees
 - 15% of the total number of granted RSU vest on April 15, 2019;
 - 10% of the total number of granted RSU vest on April 15, 2020;
 - 5% of the total number of granted RSU vest on the last day of each calendar quarter after the first anniversary of the first vest date.

Note 13. Earnings per share**13.1 For the six month periods ended June 30**

| | For the six-month period ended June 30, | |
|---|--|------------|
| | 2017 | 2018 |
| Net income (loss) attributable to shareholders of Collectis (\$ in thousands) | (46,173) | (32,422) |
| Adjusted weighted average number of outstanding shares, used to calculate both basic and diluted net result per share | 35,447,574 | 39,125,546 |
| Basic / Diluted net income (loss) per share (\$ / share) | | |
| Basic net income (loss) per share (\$ /share) | (1.30) | (0.83) |
| Diluted net income (loss) per share (\$ /share) | (1.30) | (0.83) |

13.2 For the three month periods ended June 30

| | For the three-month period ended June 30, | |
|---|--|------------|
| | 2017 | 2018 |
| Net income (loss) attributable to shareholders of Collectis (\$ in thousands) | (26,502) | (7,256) |
| Adjusted weighted average number of outstanding shares, used to calculate both basic and diluted net result per share | 35,560,088 | 42,216,910 |
| Basic / Diluted income (loss) per share (\$ / share) | | |
| Basic income (loss) per share (\$ /share) | (0.75) | (0.17) |
| Diluted income (loss) per share (\$ /share) | (0.75) | (0.17) |

Note 14. Provisions

| | <u>1/1/2018</u> | <u>Additions</u> | <u>Amounts used during the period</u> | <u>Reversals</u> | <u>OCI</u> | <u>06/30/2018</u> |
|-----------------------------------|-----------------|------------------|---|------------------|-------------|-------------------|
| | | | <u>\$ in thousands</u> | | | |
| Pension | 2,193 | 161 | (55) | — | (65) | 2,234 |
| Loss on contract | 1,876 | — | — | (417) | 1 | 1,460 |
| Employee litigation and severance | 1 | — | — | (1) | — | — |
| Commercial litigation | 782 | 573 | (363) | (221) | (22) | 749 |
| Redundancy plan | 6 | — | — | — | — | 6 |
| Total | 4,858 | 734 | (418) | (639) | (87) | 4,448 |
| Non-current provisions | 3,430 | 161 | (55) | (417) | (65) | 3,054 |
| Current provisions | 1,427 | 573 | (363) | (221) | (22) | 1,394 |

During the six-month period ended June 30, 2018, we recorded provisions for operating charges linked with discussions with suppliers for \$573 thousand.

Note 15. Commitments

| | Total | Less than 1 year | 1 - 3 years | 3 - 5 years | More than 5 years |
|--------------------------------------|------------------------|-----------------------------|--------------------|--------------------|------------------------------|
| | \$ in thousands | | | | |
| As of June 30, 2018 | | | | | |
| Sale and lease-back agreement | 30,804 | 1,376 | 2,752 | 2,761 | 23,915 |
| Facility lease agreements | 10,332 | 2,403 | 4,231 | 1,340 | 2,358 |
| License agreements | 18,716 | 1,237 | 2,475 | 2,475 | 12,529 |
| Manufacturing agreements | 7,095 | 7,095 | — | — | — |
| Other agreements | 7,747 | 5,922 | 1,824 | — | — |
| Total contractual obligations | 74,693 | 18,034 | 11,282 | 6,576 | 38,801 |

Obligations under the terms of the sale and lease-back agreement

The sale and lease-back agreement subscribed by Calyxt in the third quarter of 2017 have been subscribed for a defined term and is classified as an operating lease agreement under IFRS. It results in off-balance sheet commitments.

Obligations under the terms of the facility lease agreements

Facility lease agreements in Paris, France, and in the United States in New York City (New-York), Montvale (New Jersey) and Roseville (Minnesota) have been subscribed for a defined term. Future payments of these leases are off balance sheets commitments.

Obligations under the terms of license agreements

The Company has entered into various license agreements with third parties that subject it to certain fixed license fees, as well as fees based on future events, such as research and sales milestones.

The Company has collaboration agreements whereby it is obligated to pay royalties and milestones based on future events that are uncertain and therefore they are not included in the table above.

Obligations under the terms of manufacturing agreements

We have manufacturing agreements whereby we are obligated to pay services rendered in the next year regarding our products UCART123, UCARTCS1 and UCART22.

Obligations under the terms of other agreements

Calyxt has forward purchase commitments with growers to purchase seed and grain at future dates that are estimated based on anticipated yield and expected price. This amount is not recorded in the financial statements because the company has not taken delivery of the seed and grain.

Note 16. Subsequent events

None.

Item 2. Management's Discussion & Analysis of Financial Condition and Results of Operations**Overview**

We are a clinical stage biotechnological company, employing our core proprietary technologies to develop best-in-class products in the emerging field of immuno-oncology. Our product candidates, based on gene-edited T-cells that express chimeric antigen receptors, or CARs, seek to harness the power of the immune system to target and eradicate cancers. We believe that CAR-based immunotherapy is one of the most promising areas of cancer research, representing a new paradigm for cancer treatment. We are designing next-generation immunotherapies that are based on gene-edited CAR T-cells. Our gene-editing technologies allow us to create allogeneic CAR T-cells, meaning they are derived from healthy donors rather than the patients themselves. We believe that the allogeneic production of CAR T-cells will allow us to develop cost-effective, "off-the-shelf" products and are capable of being stored and distributed worldwide. Our gene-editing expertise also enables us to develop product candidates that feature additional safety and efficacy attributes, including control properties designed to prevent them from attacking healthy tissues, to enable them to tolerate standard oncology treatments, and to equip them to resist mechanisms that inhibit immune-system activity. In addition to our focus on immuno-oncology, we are exploring the use of our gene-editing technologies in other therapeutic applications, as well as to develop healthier food products for a growing population.

We currently conduct our operations through two business segments, Therapeutics and Plants. Our Therapeutics segment is mainly focused on the development of products in the field of immuno-oncology. Our Plants segment focuses on applying our gene-editing technologies to develop new generation plant products in the field of agricultural biotechnology through its own efforts or through alliances with other companies in the agricultural market.

Since our inception in early 2000, we have devoted substantially all of our financial resources to research and development efforts. Our current research and development focuses primarily on our CAR T-cell immunotherapy product candidates, including conducting and preparing to conduct clinical studies of our product candidates, providing general and administrative support for these operations and protecting our intellectual property. In addition, by leveraging our plant-engineering platform and the transformative potential of gene editing, we aim to create food products with consumer health benefits, adaptations for climate change or nutritional enhancements that address the needs of a growing population. We do not have any products approved for sale and have not generated any revenues from immunotherapy or agricultural biotechnology product sales.

In June 2014, we commenced a collaboration with Pfizer Inc. ("Pfizer") to address the development of certain CAR T-cell immunotherapies in the field of oncology. This strategic alliance was potentially worth up to \$2.9 billion in payments to us, including an \$80 million upfront payment by Pfizer and \$2.8 billion in potential clinical and commercial milestone payments. We are also eligible to receive tiered royalties ranging in the high single-digit percentages based on annual net sales of commercialized products. In addition, we invoice research and development costs assigned to our shared projects under the collaboration arrangement. In connection with the commencement of the collaboration arrangement, Pfizer also purchased 10% of our then-outstanding equity for €25.8 million. On April 3, 2018, Pfizer and Allogene Therapeutics, Inc. ("Allogene") entered into an asset contribution agreement, pursuant to which Allogene agreed to purchase Pfizer's portfolio of assets related to

allogeneic CAR T-cell therapy (the “Asset Contribution Transaction”). Pursuant to this Asset Contribution Transaction, Allogene purchased Pfizer’s portfolio of assets related to allogenic CAR T-cell therapy, including the Research Collaboration and Licence Agreement dated June 17, 2014 (as amended from time to time, the “Collaboration Agreement”) signed between Pfizer and Collectis. Collectis remains eligible to receive clinical and commercial milestone payments of up to \$2.8 billion and tiered royalties in the high single digits on net sales of any products that are commercialized by Allogene under the collaboration arrangement. Pursuant to the assigned Collaboration Agreement, Collectis and Allogene intend to develop “off-the-shelf” CAR T immunotherapies targeting blood cancers and solid tumors.

In February 2014, we entered into an alliance with Les Laboratoires Servier S.A.S. (“Servier”) for the development of UCART19 and other product candidates directed at four molecular targets. In November 2015, we entered into an amendment to our initial collaboration agreement with Servier, which allowed for an early exercise of Servier’s option with respect to UCART19 and other product candidates. Pursuant to this amendment, Servier has exercised its option to acquire the exclusive worldwide rights to further develop and commercialize UCART19. In addition, in November 2015, Pfizer and Servier entered into an exclusive global license and collaboration agreement under which Pfizer obtained from Servier exclusive rights to develop and commercialize UCART19 in the United States. We entered into amendments to our collaboration agreements with each of Servier and Pfizer to facilitate this agreement between Servier and Pfizer. In connection with the entry into these amendment, Servier made an upfront payment of \$38.5 million to Collectis, excluding taxes. As of December 31, 2017, Collectis was eligible to receive up to \$1,064 million in potential option exercise fees, development, clinical and sales milestones, in addition to royalties on sales and research and development costs reimbursements. As part of the Asset Contribution Transaction described above, Allogene has received Pfizer’s rights to UCART19, which were licensed to Pfizer by Servier.

We believe that our strategic collaborations with Allogene and Servier position us to compete in the promising field of immuno-oncology and add additional clinical and financial resources to our programs.

We have also entered into research and development alliances with each of Cornell University and the MD Anderson Cancer Center. Pursuant to these strategic alliances, we collaborate with these two centers to accelerate the development of our lead product candidates UCART123, UCARTCS1, and UCART22. Under these agreements, we fund the research and development activities performed at Cornell University and the MD Anderson Cancer Center.

Our cash consumption is driven by our internal operational activities, as well as our outsourced activities, including the preclinical activities and the manufacturing activities of the requisite raw materials for the manufacturing of UCART123, UCART22 and UCARTCS1, the technology transfer of UCART22 and UCARTCS1 process to CELLforCURE, and the GMP manufacturing of UCART123, UCART22 and UCARTCS1 at CELLforCURE. In addition, we incur significant annual payment and royalty expenses related to our in-licensing agreements with different parties including L’Institut Pasteur, Life Technologies Corporation and The Regents of the University of Minnesota. In addition, in 2017, we initiated our clinical studies at Joan and Sanford I. Weill Medical College and The New York Presbyterian Hospital (collectively referred to as Weill Cornell) and the University of Texas MD Anderson Cancer Center (the MD Anderson Cancer Center) leading to additional cash burn through payments to the clinical research centers, the Contract Research Organization involved in the studies and the companies engaged to provide logistics and testing of clinical sample material for the studies.

In addition to our cash generated by operations (including payments under our strategic alliances), we have funded our operations primarily through private and public offerings of our equity securities, grant revenues, payments received under intellectual property licenses, and reimbursements of research tax credits. Our ordinary shares have traded on the Euronext Growth market of Euronext in Paris since February 7, 2007. In March 2015, we completed our U.S. initial public offering of 5,500,000 American Depositary Shares on the Nasdaq Global Market for gross proceeds of \$228.2 million. On July 25, 2017, Calyxt completed its Nasdaq IPO, selling an aggregate of 8,050,000 shares of common stock for gross proceeds of approximately \$64.4 million, inclusive of

\$20.0 million from Collectis' purchase of shares in the IPO. In April, 2018, Collectis closed a follow-on offering of 6,146,000 American Depositary Shares ("ADS") at a public offering price of \$31.00 per ADS resulting in gross proceeds of \$190.5 million. In May, 2018, Calyxt closed a follow-on offering of 4,057,500 ADS at a public offering price of \$15.00 per ADS resulting in gross proceeds of \$60.9 million. Collectis purchased 550,000 shares of common stock at the public offering price of \$15.00. In addition, in connection with the vesting on June 14, 2018, of restricted stock units for certain employees and nonemployees of Calyxt and Collectis, Collectis purchased approximately 63,175 shares of common stock of Calyxt at a price of \$19.49 per share (the closing price reported on the NASDAQ Global Market on June 14, 2018) directly from such employees and nonemployees in private transactions pursuant to share purchase agreements dated June 13, 2018.

In 2016 and 2017, we received respectively \$27.3 million and \$8.1 million in payments pursuant to the Pfizer and Servier collaborations. For the six-month period ended June 30, 2018, we received \$3.3 million pursuant to these collaborations.

Key events of the six-month period ended June 30, 2018

Since the beginning of 2018, Collectis has made the following key achievements:

- On January 8, 2018, Dr. André Choulika, Chairman and Chief Executive Officer of Collectis, presented at the 36th Annual J.P. Morgan Healthcare Conference in San Francisco.
- On February 13, 2018, Collectis announced the issuance of two U.S. patents (US 9,855,297 and US 9,890,393) covering certain uses of RNA-guided endonucleases, such as Cas9 or Cpf1, for the genetic engineering of T-cells, which came into force on January 2, 2018 and February 13, 2018, respectively.
- During the March 18-21, 2018 European society for Blood and Marrow Transplantation (EBMT) Annual Meeting, Servier, Pfizer and Collectis presented results from the two UCART19 Phase I clinical studies trials.
- On April 10, 2018, Collectis closed a follow-on offering of 5,646,000 American Depositary Shares ("ADS") at a public offering price of \$31.00 per ADS resulting in gross proceeds of \$175 million. On May 11, 2018, in connection with the exercise by the underwriters of the follow-on offering of their option to purchase additional shares, Collectis closed the sale of an additional 500,000 ADS at the public offering price of \$31.00 per ADS resulting in additional gross proceeds of \$15.5 million.
- During the April 14-18, 2018 AACR Annual Meeting, Collectis and its academic partners presented three posters showcasing Collectis' allogeneic, off-the-shelf, CAR-T product candidates.
- On May 1, 2018, Collectis announced that Recode Project—a project by the Wyss Institute for Biologically Inspired Engineering at Harvard University to recode the entire genome of cell lines derived from humans and other species—will use Collectis' TALEN® gene editing technology. The cell lines would be engineered to be able to carry out their normal functions while being resistant to debilitating viral infections, and could offer synthetic biologists opportunities for engineering entirely new functions. The Recode Project is led by Prof. George Church, Core Faculty member at the Wyss Institute, Professor of Genetics at Harvard Medical School (HMS) and of Health Sciences and Technology at Harvard and the Massachusetts Institute of Technology (MIT).

- During the May 16-19, 2018 American Society of Gene and Cell Therapy (ASGCT) Annual Meeting, Collectis employees presented three posters regarding the Company's allogeneic off-the-shelf CAR-T product candidates and one poster associated with the Company's technology.
- On May 22, 2018, the FDA approved an amendment to the protocol for the Phase 1 clinical trial of Collectis' UCART123 product candidate in patients with acute myeloid leukemia (AML). The amendment allows an immediate 4x increase of current dose level 1 from 6.25×10^4 to 2.5×10^5 UCART123 cells per kilogram and increases dose levels 2 and 3 to 6.25×10^5 and 5.05×10^6 UCART123 cells per kilogram, respectively.
- On June 4, 2018, the FDA approved the Collectis' Investigational New Drug (IND) application to initiate a Phase 1 clinical trial for UCART22, Collectis' second wholly controlled TALEN® gene-edited product candidate, for the treatment of B-cell acute lymphoblastic leukemia (B-ALL) in adult patients. UCART22 is the 3rd allogeneic, off-the-shelf, gene-edited CAR T-cell product candidate developed by Collectis, to be approved by the FDA for clinical trials in the United States.
- On June 12, 2018, Collectis reported the publication of a study in *Scientific Reports*, a Nature Publishing Group journal, describing the development of the CubiCAR, an all-in-one Chimeric Antigen Receptor (CAR) architecture with an embedded multi-functional tag for purification, detection and elimination of CAR T-cells. This added versatility has the potential to streamline the manufacturing of CAR T-cells to allow their tracking and efficiently eliminate CAR T-cells in clinical settings. This novel architecture was developed through a collaboration of Collectis and Allogene researchers.
- On June 26, 2018, Collectis's Annual General Meeting was held in Paris, at its head office. At the meeting, during which more than 64% of voting rights were exercised, all the resolutions for which the management recommended a vote in favor, were adopted.

Since the beginning of 2018, Calyxt Inc., Collectis' majority-owned plant science subsidiary, has made the following achievements:

- On March 21, 2018, Calyxt announced that its high fiber wheat product was declared a non-regulated article under the "Am I Regulated?" process by Biotechnology Regulatory Services of the Animal and Plant Health Inspection Service (APHIS), an agency of the United States Department of Agriculture (USDA). This is Calyxt's first consumer-centric wheat product and second wheat product (following Calyxt's powdery mildew resistant wheat, which received non-regulated status by the USDA in February 2016), and seventh product overall, to be given this designation.
- On April 5, 2018, Calyxt announced that it had expanded the total U.S. acreage for its high-oleic / no trans-fat soybean variety, with contracts for over 16,000 acres with 75 farmers in the Midwest. Overall, these growers collectively farm over 180,000 acres, half of which are expected to produce soybeans, and twenty percent of the soybeans to be planted are anticipated to be Calyxt's high-oleic variety. Over 90% of farmers that planted Calyxt's high-oleic soybeans in 2017 have signed up to re-plant Calyxt's high-oleic soybeans in 2018. On average, each repeat farmer is doubling their Calyxt acres year-over-year.
- On April 5, 2018, Calyxt announced that it has successfully launched a Brand Ambassador Program, which enrolled progressive, high-quality growers to be early adopters and advocates of gene editing technology.

- On May 15, 2018, Bayer CropScience, LP (“Bayer”) agreed to settle a lawsuit brought by Calyxt asserting that Bayer has breached a license to certain patents for the research and commercialization of certain products developed with TALEN technology. Under the settlement terms, the parties agreed that the License Agreement is terminated. This settlement confirms that Bayer and its subsidiaries have no access to Calyxt technology or intellectual property.
- On May 22, 2018, Calyxt closed a follow-on offering of 4,057,500 shares of Calyxt common stock at a public offering price of \$15.00 per share resulting in gross proceeds of \$60.9 million. Collectis purchased 550,000 of the shares of common stock sold in the follow-on offering at the public offering price of \$15.00.
- On June 21, 2018, the board of directors of Calyxt appointed Eric Dutang as Calyxt’s interim Chief Financial Officer, filling the vacancy from Bryan Corkal’s resignation on June 15, 2018.

Key events post June 30, 2018

For Collectis:

- None

For Calyxt:

- On July 3, 2018, Yves Joseph Ribeill, Ph.D. joined the Calyxt board of directors, and was appointed to the audit committee.
- On July 19, 2018, Calyxt and S&W Seed Company (“S&W”), a global leader in the alfalfa seed industry, announced a significant collaboration milestone—the successful transfer of S&W’s proprietary alfalfa seed and plants from Calyxt’s research and development facility to S&W for field evaluation and testing.

Financial Operations Overview

We have incurred net losses in nearly each year since our inception. Substantially all of our net losses resulted from costs incurred in connection with our development programs and from selling, general and administrative expenses associated with our operations. As we continue our intensive research and development programs, we expect to continue to incur significant expenses and may again incur operating losses in future periods. We anticipate that such expenses will increase substantially if and as we:

- progress the clinical trial of our wholly-controlled UCART123 product candidate and initiate additional clinical trials for UCART22 as well as other wholly-controlled product candidates;
- continue to advance the research and development of our current and future immuno-oncology product candidates;
- continue, through Calyxt, to advance the research and development of our current and future agricultural product candidates;
- initiate additional clinical studies for, or additional pre-clinical development of, our immuno-oncology product candidates;
- conduct and multiply, though Calyxt, additional field trials of our agricultural product candidates;

- further develop and refine the manufacturing process for our immuno-oncology product candidates;
- change or add additional manufacturers or suppliers of biological materials;
- seek regulatory and marketing approvals for our product candidates, if any, that successfully complete development;
- establish a sales, marketing and distribution infrastructure to commercialize any products for which we may obtain marketing approval;
- seek to identify and validate additional product candidates;
- acquire or in-license other product candidates, technologies, germplasm or other biological material;
- make milestone or other payments under any in-license agreements;
- maintain, protect and expand our intellectual property portfolio;
- secure manufacturing arrangements for commercial production;
- seek to attract and retain new and existing skilled personnel;
- create additional infrastructure to support our operations as a public company; and
- experience any delays or encounter issues with any of the above.

We do not expect to generate material revenues from sales of our product candidates unless and until we successfully complete development of, and obtain marketing approval for, one or more of our product candidates, which we expect will take a number of years and is subject to significant uncertainty. Accordingly, we anticipate that we will need to raise additional capital prior to completing clinical development of any of our product candidates. Until such time that we can generate substantial revenues from sales of our product candidates, if ever, we expect to finance our operating activities through a combination of milestone payments received pursuant to our strategic alliances, equity offerings, debt financings, government or other third-party funding and collaborations, and licensing arrangements. However, we may be unable to raise additional funds or enter into such arrangements when needed on favorable terms, or at all, which would have a negative impact on our financial condition and could force us to delay, limit, reduce or terminate our development programs or commercialization efforts or grant to others rights to develop or market product candidates that we would otherwise prefer to develop and market ourselves. Failure to receive additional funding could cause us to cease operations, in part or in full.

Results of Operations

Comparison for the six-month periods ended June 30, 2017 and 2018

Revenues.

| | For the six-month period ended June 30, | | % change | % change at U.S. dollar-euro constant rate 2018 vs 2017 |
|--------------------------|--|---------------|---------------|--|
| | 2017 | 2018 | | |
| Collaboration agreements | 12,149 | 9,842 | -19.0% | -27.6% |
| Other revenues | 1,090 | 1,234 | 13.2% | 1.2% |
| Revenues | 13,239 | 11,076 | -16.3% | -25.2% |

The decrease in revenues of \$2.2 million, or 16.3 %, between the six-month periods ended June 30, 2017 and 2018 primarily reflects a decrease of \$2.3 million in revenues under our collaboration agreements of which a \$1.4 million relates to a decrease of raw materials sales and \$0.9 million relates to lower research and development cost reimbursements partially offset by a \$0.1 million increase in other licenses revenue.

| | For the six-month period ended June 30, | | % change | % change at U.S. dollar-euro constant rate 2018 vs 2017 |
|---------------------|--|--------------|---------------|--|
| | 2017 | 2018 | | |
| Research tax credit | 5,898 | 5,283 | -10.4% | -19.9% |
| Other income | 145 | 57 | -60.4% | -64.6% |
| Other income | 6,043 | 5,340 | -11.6% | -21.0% |

The decrease in other income of \$0.7 million, or 11.6 %, between the six-month periods ended June 30, 2017 and 2018 reflects a decrease of \$0.6 million in research tax credits, due to lower research and development purchases and external expenses during the six-month period ended June 30, 2018 that are eligible for the tax credit.

Royalty expenses.

| | For the six-month period ended June 30, | | % change 2018 vs 2017 | % change at U.S. dollar-euro constant rate |
|-------------------------|--|---------|--------------------------|--|
| | 2017 | 2018 | | |
| Royalty expenses | (1,176) | (1,138) | -3.2% | -13.4% |

The decrease in royalty expenses of \$37 thousand, or 3.2 %, between the six-month periods ended June 30, 2017 and 2018 primarily reflects lower expenses to existing partners.

Research and development expenses.

| | For the six-month period ended June 30, | | % change 2018 vs 2017 | % change at U.S. dollar-euro constant rate |
|--|--|-----------------|--------------------------|--|
| | 2017 | 2018 | | |
| Personnel expenses | (19,665) | (17,075) | -13.2% | -22.4% |
| Purchases, external expenses and other | (18,551) | (19,366) | 4.4% | -6.7% |
| Research and development expenses | (38,216) | (36,441) | -4.6% | -14.7% |

During the six-month periods ended June 30, 2017 and 2018, research and development expenses decreased by \$1.8 million or 4.6 %. Personnel expenses decreased by \$2.6 million from \$19.7 million in 2017 to \$17.1 million in 2018, primarily due to a \$4.3 million decrease in non-cash stock based compensation expense partly offset by a \$1.7 million increase in wages and salaries. Purchases and external expenses increased by \$1.4 million from \$17.5 million in 2017 to \$18.9 million in 2018, mainly due to increased expenses related to payments to third parties participating in product development, purchases of biological raw materials, expenses related to process development and expenses associated with the use of laboratories and other facilities. Other expenses, which relate to continuing leasing and other commitments, decreased by \$0.6 million for the six-month period ended June 30, 2018 compared to the corresponding period of 2017.

Selling, general and administrative expenses.

| | For the six-month period ended June 30, | | % change | % change at U.S. dollar-euro constant rate |
|---|--|-----------------|--------------|--|
| | 2017 | 2018 | | |
| Personnel expenses | (15,520) | (16,990) | 9.5% | -2.1% |
| Purchases, external expenses and other | (4,234) | (8,235) | 94.5% | 73.9% |
| Selling, general and administrative expenses | (19,754) | (25,224) | 27.7% | 14.2% |

During the six-month periods ended June 30, 2017 and 2018, the increase in selling, general and administrative expenses of \$5.5 million, or 27.7%, primarily reflects (i) a \$3.5 million increase in purchases and external expenses, (ii) an increase of \$0.5 million in other expenses related to taxes, various depreciation and amortization, and (iii) an increase of \$1.5 million in personnel expenses from \$15.5 million to \$17.0 million, attributable to a \$2.2 million increase in wages and salaries partially offset by a \$0.8 million decrease in non-cash stock based compensation.

Other operating income and expenses.

| | For the six-month period ended June 30, | | % change | % change at U.S. dollar-euro constant rate |
|--|--|--------------|----------------|--|
| | 2017 | 2018 | | |
| Other operating income (expenses) | 258 | (171) | -166.3% | -159.4% |

For the six-month period ended June 30, 2018, other operating income and expenses primarily include social charges on compensation paid to a former employee.

For the corresponding six-month period ended June 30, 2017, other operating income and expenses mainly include refund of social charges paid on some previous Collectis free share grants that expired without being vested.

Financial gain (loss).

| | For the six-month period ended June 30, | | % change 2018 vs 2017 | % change at U.S. dollar-euro constant rate 2018 vs 2017 |
|------------------------------|--|---------------|--------------------------|--|
| | 2017 | 2018 | | |
| Financial income | 4,739 | 12,996 | 174.2% | 145.2% |
| Financial expenses | (11,306) | (2,955) | -73.9% | -76.6% |
| Financial gain (loss) | (6,567) | 10,040 | -252.9% | -236.7% |

The increase in financial income of \$8.3 million, or 174.2%, between the six-month periods ended June 30, 2017 and 2018, was mainly attributable to \$9.4 million in foreign exchange gain (from a \$0.7 million gain in 2017 to a \$10.1 million gain in 2018), and the increase of interest received from financial investment for \$2.0 million, partially offset by the decrease of foreign exchange derivatives fair value adjustment for \$2.4 million and the decrease on gain realized on the repositioning of instruments for \$0.7 million.

The decrease in financial expenses of \$8.4 million, or 73.9%, between the six-month periods ended June 30, 2017 and 2018, was mainly attributable to \$9.4 million decrease in foreign exchange loss (from a \$10.8 million loss in 2017 to a \$1.4 million loss in 2018), the decrease of loss realized on the repositioning of instruments for \$0.5 million, partially offset by the increase of foreign exchange derivatives fair value adjustment for \$1.5 million.

Net income (loss)

| | For the six-month period ended June 30, | | % change 2018 vs 2017 | % change at U.S. dollar-euro constant rate 2018 vs 2017 |
|--------------------------|--|-----------------|--------------------------|--|
| | 2017 | 2018 | | |
| Net income (loss) | (46,173) | (36,518) | -20.9% | -29.3% |

The decrease in net loss of \$9.7 million between the six-month period ended June 30, 2017 and 2018 was mainly due to (i) a \$16.6 million increase in financial result and (ii) a \$5.0 million decrease in non-cash stock-based compensation expense, partially offset by (i) a \$2.9 million decrease in revenues and other income, (ii) a \$4.8 million increase in purchases and external expenses, (iii) a \$3.9 million increase in wages, and (iv) a \$0.3 million increase in other operating expenses.

| | For the six-month period ended June 30, | | % change at U.S. dollar-euro constant rate | |
|--|--|---------|--|------|
| | 2017 | 2018 | 2018 vs 2017 | |
| Gain (loss) attributable to non-controlling interests | — | (4,096) | 0.0% | 0.0% |

The change in net loss attributable to non-controlling interests is attributable to 29.76% of Calyxt common shares traded on NASDAQ since its IPO, on July 25, 2017.

Segment Results

Information related to each of our reportable segments is set out below. Segment revenues and other income, research and development expenses, selling, general and administrative expenses, and royalties and other operating income and expenses, and adjusted net income (loss) attributable to shareholders of Collectis (which does not include non-cash stock-based expense) are used by the CODM for purposes of making decisions about allocating resources to the segments and assessing their performance. The CODM does not review any asset or liability information by segment or by region.

Adjusted net income (loss) attributable to shareholders of Collectis is not a measure calculated in accordance with IFRS. Because adjusted net income (loss) attributable to shareholders of Collectis excludes non-cash stock based compensation expense—a non-cash expense, we believe that this financial measure, when considered together with our IFRS financial statements, can enhance an overall understanding of Collectis’ financial performance. Moreover, our management views the Company’s operations, and manages its business, based, in part, on this financial measure.

There are inter-segment transactions between the two reportable segments, including the allocation of corporate general and administrative expenses by Collectis S.A. and the allocation of research and development expenses among the reportable segments. With respect to corporate general and administrative expenses, Collectis S.A. provides Calyxt, Inc. with general sales and administrative functions, accounting and finance functions, investor relations, intellectual property, legal advice, human resources, communication and information technology pursuant to a management agreement. Under the management agreement, Collectis S.A. charges Calyxt, Inc. in euros at cost plus a mark-up ranging between zero to 10%, depending on the nature of the service. Amounts due to Collectis S.A. pursuant to inter-segment transactions bear interest at a rate of 12-month Euribor plus 5% per annum.

The intersegment revenues represent the transactions between segments. Intra-segment transactions are eliminated within a segment's results and intersegment transactions are eliminated in consolidation as well as in key performance indicators by reportable segment.

The following table summarizes segment revenues and segment operating profit (loss) for the six-month periods ended June 30, 2017 and 2018:

| \$ in thousands | For the six-month period ended June 30, 2017 | | | For the six-month period ended June 30, 2018 | | |
|---|--|-----------------|---------------------------|--|-----------------|---------------------------|
| | Plants | Therapeutics | Total reportable segments | Plants | Therapeutics | Total reportable segments |
| External revenues | 278 | 9,205 | 9,483 | 207 | 6,301 | 6,508 |
| External other income | 125 | 9,675 | 9,800 | — | 9,908 | 9,908 |
| External revenues and other income | 403 | 18,880 | 19,283 | 207 | 16,209 | 16,417 |
| Royalty expenses | (66) | (1,110) | (1,176) | (1) | (1,137) | (1,138) |
| Research and development expenses | (2,398) | (35,818) | (38,216) | (3,360) | (33,081) | (36,441) |
| Selling, general and administrative expenses | (3,820) | (15,934) | (19,754) | (9,382) | (15,842) | (25,224) |
| Other operating income and expenses | (10) | 268 | 258 | (21) | (150) | (171) |
| Total operating expenses | (6,293) | (52,595) | (58,888) | (12,764) | (50,211) | (62,975) |
| Operating income (loss) before tax | (5,890) | (33,715) | (39,606) | (12,557) | (34,002) | (46,558) |
| Financial gain (loss) | (177) | (6,391) | (6,567) | 83 | 9,957 | 10,040 |
| Net income (loss) | (6,067) | (40,106) | (46,173) | (12,474) | (24,044) | (36,518) |
| Non controlling interests | — | — | — | 4,096 | — | 4,096 |
| Net income (loss) attributable to shareholders of Collectis | (6,067) | (40,106) | (46,173) | (8,377) | (24,044) | (32,422) |
| R&D non-cash stock-based expense attributable to shareholder of Collectis | 272 | 13,303 | 13,575 | 535 | 8,554 | 9,089 |
| SG&A non-cash stock-based expense attributable to shareholder of Collectis | 1,403 | 11,084 | 12,487 | 2,480 | 8,177 | 10,657 |
| Adjustment of share-based compensation attributable to shareholders of Collectis | 1,676 | 24,387 | 26,063 | 3,015 | 16,730 | 19,746 |
| Adjusted net income (loss) attributable to shareholders of Collectis | (4,391) | (15,719) | (20,110) | (5,362) | (7,314) | (12,676) |
| Depreciation and amortization | (268) | (1,021) | (1,289) | (371) | (900) | (1,271) |
| Additions to tangible and intangible assets | 604 | 1,109 | 1,713 | 620 | 631 | 1,251 |

Since 2017, we have allocated the share-based compensation to the share-related entity, (rather than the entity related to the employee that benefited from such compensation), considering that the share-based compensation is linked to entity's performance. Consequently, all share-based compensation based on Collectis shares is charged in the Therapeutics segment, even if some Calyxt employees are included in a Collectis stock-option plan.

Therapeutics segment

External revenues and other income in our Therapeutics segment decreased by \$2.7 million, from \$18.9 million for the six-month period ended June 30, 2017 to \$16.2 million for the six-month period ended June 30, 2018. The decrease was primarily due to a decrease of \$2.3 million in collaboration agreement revenues, a decrease of \$0.6 million in research tax credit, as described in sections "Revenues" and "Other income" under "Results of Operation" for the consolidated Group partially offset by a \$0.2 million increase in license revenues,

The decrease in total operating expenses of \$2.4 million from the six-month period ended June 30, 2017 to the six-month period ended June 30, 2018 resulted primarily from lower personnel expenses, attributable, to a decrease of \$7.7 million in non-cash stock-based compensation expenses, partly offset by an increase of \$2.7 million in personnel wages and salaries, an increase of \$2.4 million in purchases and external expenses and an increase of \$0.3 million in other expenses.

Operating loss before tax for our Therapeutics segment increased by \$0.3 million from the six-month period ended June 30, 2017 to the six-month period ended June 30, 2018.

Adjusted net loss attributable to shareholders of Collectis for our Therapeutics segment decreased by \$8.4 million from the six-month period ended June 30, 2017 to the six-month period ended June 30, 2018.

Plants segment

External revenues and other income in our Plants segment decreased by \$195 thousand from \$403.0 thousand for the six-month period ended June 30, 2017 to \$207 thousand for the six-month period ended June 30, 2018, mainly due to \$0.1 million annual fees for a license agreement that were recorded in 2017.

The increase in operating expenses of \$6.5 million from the six-month period ended June 30, 2017 to the six-month period ended June 30, 2018 resulted primarily from a significant increase in Calyxt's activities, which contributed to (i) an increase of \$3.8 million in personnel expenses, that includes an increase of \$2.6 million in non-cash stock-based compensation expenses and an increase of \$1.2 million in personnel wages and salaries (ii) an increase of \$2.4 million in purchases and external expenses and (iii) an increase of \$0.3 million in other expenses.

Operating loss before tax for our Plants segment increased by \$6.7 million from the six-month period ended June 30, 2017 to the six-month period ended June 30, 2018.

Adjusted net loss attributable to shareholders of Collectis for our Plants segment increased by \$0.9 million from the six-month period ended June 30, 2017 to the six-month period ended June 30, 2018.

Liquidity and Capital Resources

Introduction

We have incurred losses and cumulative negative cash flows from operations since our inception in 2000, and we anticipate that we will continue to incur losses for at least the next several years. We expect that our research and development and selling, general and administrative expenses will continue to increase and, as a result, we will need additional capital to fund our operations, which we may raise through a combination of equity offerings, debt financings, other third-party funding, marketing and distribution arrangements and other collaborations, strategic alliances and licensing arrangements.

We have funded our operations since inception primarily through private and public offerings of our equity securities, grant revenues, payments received under patent licenses, reimbursements of research tax credit claims and payments under our strategic alliances with Pfizer (such alliance has been assigned by Pfizer to Allogene) and Servier.

Liquidity management

As of June 30, 2018, we had cash and cash equivalents of \$471.2 million and current financial assets of \$19.9 million.

Cash in excess of immediate requirements is invested in accordance with our investment policy, primarily with a view to liquidity and capital preservation. Currently, our cash and cash equivalents are held in bank accounts, money market funds, fixed bank deposits primarily in France and are primarily denominated in U.S. Dollars (\$336.6 million as of June 30, 2018). Current financial assets denominated in U.S. Dollars amounted to \$19.7 million as of June 30, 2018.

Historical Changes in Cash Flows

The table below summarizes our sources and uses of cash for the six-month periods ended June 30, 2017 and 2018:

| | For the six-month period ended June 30, | |
|---|--|----------------|
| | 2017 | 2018 |
| Net cash flows provided by (used in) operating activities | (27,321) | (32,523) |
| Net cash flows provided by (used in) investing activities | (3,835) | 19,304 |
| Net cash flows provided by (used in) financing activities | 1,131 | 234,417 |
| Total | (30,025) | 221,198 |
| Effect of exchange rate changes on cash | 6,729 | (6,364) |

For the six-month periods ended June 30, 2018, our net cash flows used in operating activities are mainly due to cash payments of \$22.4 million to suppliers, wages and social expenses of \$10.5 million, rent payments of \$2.6 million and \$9.8 million of other operating payments and Calyxt's suppliers, partially offset by \$3.3 million of payments received from Servier and Pfizer pursuant to our collaboration agreements, \$0.5 million of payments received from licenses and \$2.2 million of VAT and other taxes reimbursement as well as other variances. In 2017, our net cash flows used in operating activities are mainly due to cash payments of \$18.7 million to suppliers, wages and social expenses of \$8.2 million, rent payments of \$1.5 million, and \$5.7 million of other operating payments and payments to Calyxt suppliers, partially offset by \$2.6 million of payments pursuant to our collaboration agreements, \$0.8 million of payments received from licenses and \$2.2 million of VAT reimbursement as well as other variances.

For the six-month periods ended June 30, 2018, our net cash used in investing activities primarily reflects our investments in R&D equipment in both the United States and France of \$1.2 million, offset by the change in the amount funded under a liquidity contract that we are party to with Natixis Securities for \$0.3 million and by the proceeds from current financial assets of \$20.2 million. In 2017, our net cash used in investing activities primarily reflects our acquisition of \$2.3 million of financial current assets at Collectis S.A and our investments in R&D equipment in both the United States and France of \$1.4 million.

For the six-month period ended June 30, 2018, our net cash flows provided by financing activities mainly reflects (i) the net proceeds after deducting underwriting discounts and commissions and offering expenses of \$178.6 million from the Collectis follow-on offering and the net proceeds, after deducting underwriting discounts, commissions and offering expenses and the purchase price with respect to 550,000 shares of Calyxt common stock purchased by Collectis in the offering, of \$48.8 million from Calyxt's follow-on offering, (ii) the exercise of 298,367 Collectis stock options during the period for \$7.2 million, (iii) the exercise of 333,899 Calyxt stock options during the period for \$1.2 million and (iv) the subscription of non-employee warrants for \$0.2 million, partially offset by (i) Collectis' purchase on June 14, 2018 of 63,175 shares of Calyxt common stock from employees and nonemployees of Calyxt and Collectis at a price of \$19.49 per share (the closing price reported on the NASDAQ Global Market on June 14, 2018) for \$1.3 million and (ii) the decrease of cash available in our Natixis liquidity contract by \$0.3 million. For the six-month period ended June 2017, our net cash flows provided by financing activities reflects the exercise of 60,247 employee warrants for 0.9 million and the subscription of 148,000 non-employee warrants for \$0.1 million and the increase of cash available in our Natixis liquidity contract for \$0.1 million.

Operating capital requirements

To date, we have not generated any revenues from therapeutic or agricultural product sales. We do not know when, or if, we will generate any revenues from product sales. We do not expect to generate significant revenues from product sales unless and until we obtain regulatory approval of and commercialize one of our current or future product candidates. We anticipate that we will continue to generate losses for the foreseeable future, and we expect the losses to increase as we continue the development of, and seek regulatory approvals for, our product candidates, and begin to commercialize any approved products. We are subject to all risks incident in the development of new gene therapy products, and we may encounter unforeseen expenses, difficulties, complications, delays and other unknown factors that may adversely affect our business. We are also subject to all risks incident in the development of new agricultural products, and we may encounter unforeseen expenses, difficulties, complications, delays and other unknown factors that may adversely affect our business. We also anticipate substantial expenses related to audit, legal, regulatory and tax-related services associated with our public company obligations in the United States and our continued compliance with applicable U.S. exchange listing and SEC requirements. We anticipate that we will need additional funding in connection with our continuing operations, including for the further development of our existing product candidates and to pursue other development activities related to additional product candidates.

Until we can generate a sufficient amount of revenues from our products, if ever, we expect to finance a portion of future cash needs through public or private equity or debt financings. Additional capital may not be available on reasonable terms, if at all. If we are unable to raise additional capital in sufficient amounts or on terms acceptable to us, we may have to significantly delay, scale back or discontinue the development or commercialization of one or more of our product candidates. If we raise additional funds through the issuance of additional debt or equity securities, it could result in dilution to our existing shareholders, and increased fixed payment obligations and these securities may have rights senior to those of our ordinary shares. If we incur indebtedness, we could become subject to covenants that would restrict our operations and potentially impair our competitiveness, such as limitations on our ability to incur additional debt, limitations on our ability to acquire, sell or license intellectual property rights and other operating restrictions that could adversely impact our ability to conduct our business. Any of these events could significantly harm our business, financial condition and prospects.

Our assessment of the period of time through which our financial resources will be adequate to support our operations is a forward-looking statement and involves risks and uncertainties, and actual results could vary as a result of a number of factors. We have based this estimate on assumptions that may prove to be wrong, and we could use our available capital resources sooner than we currently expect. Our future funding requirements, both near and long-term, will depend on many factors, including, but not limited to:

- the initiation, progress, timing, costs and results of pre-clinical and clinical studies for our product candidates;
- the initiation, progress, timing, costs and results of field trials for our agricultural product candidates;

- the outcome, timing and cost of regulatory approvals by U.S. and non-U.S. regulatory authorities, including the possibility that regulatory authorities will require that we perform more studies than those that we currently expect;
- the ability of our product candidates to progress through clinical development successfully;
- the ability of our agricultural product candidates to progress through late stage development successfully, including through field trials;
- the cost of filing, prosecuting, defending and enforcing any patent claims and other intellectual property rights;
- our need to expand our research and development activities;
- our need and ability to hire additional personnel;
- our need to implement additional infrastructure and internal systems, including manufacturing processes for our product candidates;
- the effect of competing technological and market developments; and
- the cost of establishing sales, marketing and distribution capabilities for any products for which we may receive regulatory approval.

If we cannot expand our operations or otherwise capitalize on our business opportunities because we lack sufficient capital, our business, financial condition and results of operations could be materially adversely affected.

Off-Balance Sheet Arrangements.

We have entered into (i) financial derivative instruments agreements to minimize impacts from exchange rate fluctuations and (ii) seed and grain production agreements with settlement value based on commodity market future pricing. Otherwise, we do not have any off-balance sheet arrangements as defined under SEC rules.

Item 3. Quantitative and Qualitative Disclosures About Market Risks

Foreign Currency Exchange Risk

We derive a significant portion of our revenues, including payments under our collaboration agreement with Pfizer (which collaboration agreement has been assigned to Allogene) in U.S. dollars. Since the beginning of fiscal year 2015, we have been significantly expanding our activities in the United States, but there continues to be a currency mismatch in our cash flows since most of our expenses remain denominated primarily in euros.

Our financial condition and results of operations are measured and recorded in the relevant local base currency and then translated each closing period into euros for inclusion in our Consolidated Financial Statements. We translate balance sheet amounts at the exchange rates in effect on the date of the balance sheet, while income and cash flow items are translated at the average rate of exchange in effect for the relevant period.

While we are engaged in hedging transactions to minimize the impact of uncertainty in future exchange rates on cash flows, we may not hedge all of our foreign currency exchange rate risk. In addition, hedging transactions carry their own risks and costs, including the possibility of a default by the counterparty to the hedge transaction. We cannot predict the impact of foreign currency fluctuations, and foreign currency fluctuations in the future may adversely affect our financial condition, results of operations and cash flows

Financial loss was \$6.6 million for the six-month period ended June 30, 2017 compared with a financial gain of \$10.0 million for the six-month period ended June 30, 2018. The change in financial result was primarily attributable to the effect of exchange rate fluctuations on our U.S. dollars cash and cash equivalent accounts and its impact on the fair value of our derivative instrument.

Interest Rate Risk

We seek to engage in prudent management of our cash and cash equivalents, mainly cash on hand and common financial instruments (typically short- and mid-term deposits). Furthermore, the interest rate risk related to cash, cash equivalents and common financial instruments is not significant based on the quality of the financial institutions with which we work.

Inflation Risk

We do not believe that inflation has had a material effect on our business, financial condition or results of operations. If our costs were to become subject to significant inflationary pressures, we may not be able to fully offset such higher costs through price increases. Our inability or failure to do so could harm our business, financial condition and results of operations.

Item 4. Controls and Procedures

We must maintain effective internal control over financial reporting in order to accurately and timely report our results of operations and financial condition. In addition, as a public company, the Sarbanes-Oxley Act of 2002, or the Sarbanes-Oxley Act, requires, among other things, that we assess the effectiveness of our disclosure controls and procedures and the effectiveness of our internal control over financial reporting at the end of each fiscal year. We issued management's annual report on internal control over financial reporting, pursuant to Section 404 of the Sarbanes-Oxley Act, as of December 31, 2017.

There have been no changes in the Company's internal control over financial reporting during the six-month period ended June 30, 2018, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, we may be involved in various claims and legal proceedings relating to claims arising out of our operations. We are not currently a party to any legal proceedings that, in the opinion of our management, are likely to have a material adverse effect on our business. Regardless of outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources and other factors.

Item 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in the Annual Report.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not Applicable.

Item 5. Other Information

None.

Item 6. Exhibits

None.